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United States Senate

COMMITTEE ON FINANCE
WASHINGTON, D.C. 20510

CC: ML

ROBERT E. LIGHTHIZER, CHIEF COUNSEL
MICHAEL STERN, MINORITY STAFF DIRECTOR

June 26, 1984

John Herrington, Director
Office of Presidential Personnel
The White House
Washington, DC 20500

Dear John:

It has come to my attention that candidates are being considered for the position of Deputy Assistant Secretary for East Asia and the Pacific in the Department of Commerce. I should like to endorse James B. Kelly of Houston, Texas for that position and have enclosed a copy of his resume which highlights his extensive business and political activities.

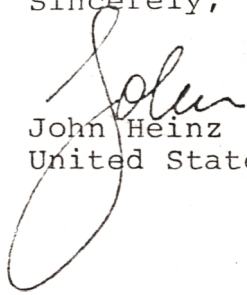
Jim is currently manager of international sales for Davy McKee, with a broad background in overseas marketing. He is primarily responsible for creating opportunities and evaluating potential ventures in the Far East and Middle East. I firmly believe that Jim would be ideally suited for this appointment in view of his internationally oriented experience.

Aside from his career in international business, Jim has been active in Republican politics as well. He served three terms in the Pennsylvania House of Representatives and later volunteered for Vice President George Bush.

Jim is well acquainted with Far Eastern and Pacific affairs, and I am confident that he would make a strong contribution to the Administration. Please do not hesitate to contact me if I may offer further information in support of Jim's candidacy.

Thanking you for your consideration, I am

Sincerely,


John Heinz
United States Senate

JH/laa

Enclosure

cc: The Honorable Malcolm Baldrige
The Honorable Joseph F. Denny

Warner Amex
Cable Communications Inc.

Draw Lewis
Chairman and
Chief Executive Officer

July 17, 1984

The Honorable Malcolm Baldrige
Department of Commerce
Room 5854
Washington, D.C. 20230

Dear Mac:

I am writing on behalf of James Kelly who has expressed his desire to serve either as Deputy Assistant to East Asia or Deputy Assistant to Africa, Northeast, and South Asia. Jim is a fine individual and I would greatly appreciate it if you gave him your serious consideration for one of these positions.

As you will notice from the attached resume, Jim is presently Manager of International Sales for the Davy McKee Company and responsible for the development of a \$250 million petrochemical plant in Saudi Arabia. He has broad experience and background in Europe, the Far East, the Middle East, and North Africa. Jim has been very helpful to me for many years and if selected to serve in this capacity I am confident he would do a fine job.

I appreciate your assistance and if you should have any questions please do not hesitate to call me.

Sincerely,

Draw

A first class guy —

bcc; James Kelly

75 Rockefeller Plaza, New York, N.Y. 10019

July 30, 1984

603 Woodway Place II
651 Bering Drive
Houston, Texas 77057

The Honorable Richard S. Schweiker
President
American Council of Life Insurance
1850 K Street, N.W.
Washington, D.C. 20006-2284

Dear Dick,

Many thanks for the fine letters of recommendation to John Herrington and Secretary Baldrige, copies of which I received this weekend. Because of the support I received from you, Drew, and Elsie Hillman, the Department of Commerce has submitted my name to the White House which hopefully will take action soon.

If all goes well it will not be too long before I'm in Washington, at which time I look forward to having the opportunity to get together with you.

Sincerely,

James B. Kelly

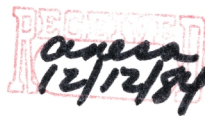
JBK:jlm

Personal file

Nov. 25 '84



Dear Tim:



Just a note of
congratulations on this wonderful new
assignment! I know Texas is will be
a rewarding one for you and for us!!

If we don't see you before
Christmas, have a lovely one and all good
things in 1985 — Fondly, Steve Hillman



James B. Kelly
Deputy Assistant Secretary
U.S. Dept. of Commerce
Int'l. Trade Administration
Room 143872
Washington, D.C. 20230

CARMEL SIRIANNI, MEMBER
HOUSE POST OFFICE BOX 103
MAIN CAPITOL BUILDING
HARRISBURG, PENNSYLVANIA 17120
PHONE: HARRISBURG: (717) 783-2910
MONTROSE: (717) 278-3374



COMMITTEES
APPROPRIATIONS,
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LEGISLATIVE DATA PROCESSING

HOUSE OF REPRESENTATIVES
COMMONWEALTH OF PENNSYLVANIA
HARRISBURG

December 4, 1984

James Kelly
Deputy Asst. Secretary
International Trade Association
Department of Commerce
Room 3872
Washington, D.C. 20230

Dear Jim:

Congratulations on your appointment! I always hoped you would obtain such an appointment - you are perfect for it.

I sincerely hope you enjoy it and I extend my very best wishes to you.

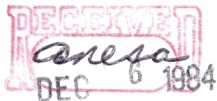
Sincerely,

Carmel

Carmel Sirianni, Member
111th Legislative District

CS:bj

P.S. I always knew something great would happen to my roommate.



*Dear Carmel -
Many thanks for your
kind note regarding my
appointment & I am so
lucky to have you with
me of help in Washington
the way you know, please
let me know. Joe*



Personal file

UNITED STATES SENATE
WASHINGTON, D. C. 20510

JOHN HEINZ
PENNSYLVANIA

December 6, 1984

James B. Kelly
Deputy Assistant Secretary
for Africa, the Near East,
and South Asia
U.S. Department of Commerce
International Trade Administration (H3872)
Washington, DC 20230

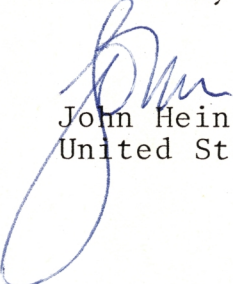
Dear Jim:

I am pleased to learn that you are now officially on board at the Department of Commerce. I have requested that my Chief Legislative Assistant, Bill Reinsch, arrange a mutually convenient time in order that we may meet.

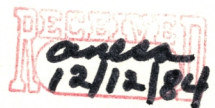
As schedules are by nature hectic during the holiday season, I am hopeful that we will have the opportunity to get together in early January.

With kind regard,

Sincerely,


John Heinz
United States Senate

JH/1aa





**Trade and
Development
Program**

International
Development
Cooperation
Agency

Washington, D. C.
20523

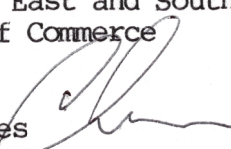
Director

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August 16, 1985

MEMORANDUM FOR: Mr. James B. Kelly
Deputy Assistant Secretary
for Africa/Near East and South Asia
U.S. Department of Commerce
Washington, D.C.

FROM: Christian R. Holmes 

SUBJECT: TDP Status Report

We would like to express our deep appreciation to you and your staff for assisting TDP in the implementation of TDP projects in the countries in your region.

The chances look very strong that we will be able to obligate the following projects before the end of the fiscal year:

1. Algeria - SIDER Refractory Plant
2. Oman - Power Feasibility Study
3. Kenya - Phase II Mombassa Port Expansion
4. Ivory Coast - Rural Telecommunications Grant

FCS/New Delhi has been very helpful in moving along the three telecommunications projects. (The New Delhi/Bombay Master Plan; the New Delhi Cellular Radio; the MPEB Telecommunications Project) and the Combined Cycle Power Project. Our best bet is that only the cellular radio project will move this fiscal year.

Once again, please express our thanks to your staff for their first-rate support.

RECEIVED
AUG 19 1985



EXPORT-IMPORT BANK OF THE UNITED STATES
811 VERMONT AVENUE, NW
WASHINGTON, DC 20571

SENIOR VICE PRESIDENT
EXPORTER CREDITS, GUARANTEES AND INSURANCE

*fel
cc one
m R*

October 25, 1985

Mr. James B. Kelly
Deputy Assistant Secretary
for Africa, the Near East
and South Asia
U.S. Department of Commerce
International Trade Division (H3872)
Washington, DC 20230

Dear Jim:

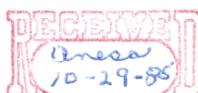
Thanks very much for your kind note and for the very useful ANESA Country fact sheets.

Earlier this week I sent a cable to the U.S. Embassy in Baghdad which included a new draft of the Continuing Guarantee Agreement, along with some explanatory comments. Clay Norris, our Vice President for the Middle East and Africa, Marvin Solomon, legal counselor, and I met at some length to prepare a new document which addressed reasonable Iraqi concerns, while maintaining our requirement for a full faith and credit commitment.

I will be in Israel the week of October 28 to attend the Berne Union Management Meeting and to meet with government officials and clients of Eximbank. I am hopeful that we can get the Iraqi Medium Term Agreement in operation before year-end. The key is the Iraqi's interest in seeing this move forward.

Sincerely,

William M. Arnold



10-29-1



GEORGETOWN UNIVERSITY

Edmund A. Walsh School of Foreign Service
Office of the Dean

November 8, 1985

James Kelly
Deputy Assistant to the
Secretary of Commerce
Department of Commerce
14th Street & Constitution Ave. NW
Room #382
Washington, DC 20230

Dear James:

Many thanks for your participation in the career panel on the occasion of our School of Foreign Service Alumni Day. It was an impressive panel which made a significant contribution to the day's program. Our students especially enjoyed listening to you and I'm sure they benefitted from your comments and suggestions.

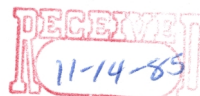
With appreciation and best wishes

Sincerely,

Peter F. Krogh
Dean

PFK:mr

cc Parkman



BUTLER & BINION

1600 ALLIED BANK PLAZA
HOUSTON, TEXAS 77002

(713) 237-3111

TELEX 775532 3787815 TELECOPIER 237-3202 237-3201

file no R

ATTORNEYS AT LAW
A PARTNERSHIP INCLUDING
PROFESSIONAL CORPORATIONS

1747 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20006
(202) 466-6900

December 9, 1985

Mr. James B. Kelly
Deputy Assistant Secretary
Room 3872
U. S. Department of Commerce
Washington, D.C. 20230

Dear Jim:

I greatly appreciated the time you took to talk about GATT and the services sector.

I have spoken with some of the people you mentioned and am proceeding to gather information.

I look forward to catching up with you in the near future whether in Houston or elsewhere. Please give me a call when you will be in the area (plus or minus 300 miles or so of Houston).

Best regards for a happy holiday season.

Very truly yours,



Richard Avery

RWAV12/D

RECEIVED
DEC 17 1985