

REMARKS FOR BUSINESS OPENING

11-14-85

REP. ELINOR Z. TAYLOR

(OPENING REMARKS FOLLOWING INTRODUCTION)

RESIDENT OF

AS A CITIZEN OF CHESTER COUNTY AND THIS IMMEDIATE AREA, IT'S A PLEASURE TO
BE HERE TODAY TO PARTICIPATE IN THE *ground-breaking for* ~~GRAND OPENING OF~~ MARS ELECTRONICS--AN INDUSTRY
THAT WILL HAVE AN ENORMOUS IMPACT ON THE FUTURE OF THE AREA AND MANY OF ITS
RESIDENTS.

THE VERY FACT THAT WE ARE HERE TODAY IS GOOD NEWS. ANYTIME A COMMUNITY HAS THE OPPORTUNITY TO GREET A NEW INDUSTRY CAPABLE OF CONTRIBUTING SO MUCH TO THE LOCAL ECONOMY, GOOD NEWS IS THE ORDER OF THE DAY.

NEW BUSINESS ALMOST ALWAYS TRANSLATES INTO GOOD NEWS. AFTER ALL, JOBS HAVE A SPECIAL EFFECT ON PEOPLE--THEY PROVIDE THE LIFELINE NEEDED TO SUCCEED IN SOCIETY TODAY.

ALL THROUGHOUT THE HISTORY OF THE UNITED STATES, COMMERCE HAS PLAYED A MAJOR ROLE IN AMERICA'S SUCCESS. AND DESPITE SOME OF THE ECONOMIC PROBLEMS THIS NATION IS EXPERIENCING TODAY, BUSINESS AND THE UNITED STATES STILL REPRESENT A MOST FORMIDABLE COMBINATION THAT'S SECOND TO NONE IN THE WORLD TODAY.

THE GREAT THING ABOUT THIS IS THAT EACH OF US CAN TAKE A PERSONAL PRIDE IN THE FACT THAT THE BUSINESS OF AMERICA, AS CALVIN COOLIDGE ONCE SAID, IS BUSINESS.

FROM THE CORPORATE BOARD ROOMS TO THE ASSEMBLY LINE...AND THE SERVICE
FIELD TO THE FARM FIELD, EVERY AMERICAN DEDICATED TO THE WORK ETHIC THAT HAS MADE
THIS NATION WHAT IT IS ^{and} CAN TAKE PRIDE IN WHAT--TOGETHER--WE HAVE ACHIEVED.

SIMILARLY, THOSE WHO HAVE MADE THIS SIGNIFICANT CEREMONY POSSIBLE CAN TAKE
PRIDE IN THE FACT THAT MARS ELECTRONICS AND ALL EMPLOYED HERE WILL BECOME AN INTEGRAL
PART IN THE COMPOSITION OF A LOCAL ECONOMY THAT WILL BE PRODUCTIVE AND HEALTHY.

ONE OF MY FAVORITE PASSAGES FROM THE "DEMOCRACY IN AMERICA" VOLUMES IS

THIS: "IN DEMOCRACIES, NOTHING IS MORE GREAT OR BRILLIANT THAN COMMERCE; IT ATTRACTS THE ATTENTION OF THE PUBLIC, AND FILLS THE IMAGINATION OF THE MULTITUDE; ALL PASSIONS OF ENERGY ARE DIRECTED TOWARDS IT."

IN MY VIEW, NOTHING COULD BE MORE TRUE...AND THE ENERGETIC FACES OF THOSE
HERE TODAY ARE PROOF OF THAT....

MARS ELECTRONICS HAS A VERY BRIGHT FUTURE. I NEED NOT TELL ANY OF YOU THAT THIS IS THE HIGH-TECH ERA, AND THOSE FIRMS GEARED IN THAT DIRECTION ARE ON SOLID GROUND.

HAND-IN-HAND WITH MARS ELECTRONICS' BRIGHT FUTURE IS A BRIGHT FUTURE FOR THE FOUR TO SIX HUNDRED INDIVIDUALS WHO STAND TO GAIN EMPLOYMENT HERE. THEIR FUTURES WILL BE FILLED WITH SATISFACTION....JOB SECURITY...AND--NO DOUBT--A COMMITMENT TO THEIR WORK THAT'S SECOND TO NONE.

BUT AS WE LOOK AT THE ENTIRE PICTURE, IT'S IMPORTANT TO NOTE THAT THOSE WHO FIND WORK HERE WILL NOT BE THE ONLY CHESTER COUNTIANS AFFECTED.

JOBS GENERATE MORE JOBS. JOBS TRANSLATE INTO INCREASED SPENDING IN OUR LOCAL ECONOMY. AND JOBS NOT ONLY BOOST THE LOCAL ECONOMY, BUT ALSO PROVIDE FOR A LARGER TAX BASE SO THAT THE TAX BURDEN CAN BE SHARED MORE EQUALLY BY EACH OF US.

THIS IS THE GOOD NEWS, AND IT'S GOOD NEWS THAT CAN LAST IF ALL OF US JOIN IN MAKING THIS VENTURE WORK. FROM THE WORKERS TO THE COMPANY MANAGEMENT, TO THE

NEIGHBORS AND LOCAL GOVERNMENT OFFICIALS, EACH OF US HAVE A PART IN MAKING THIS BUSINESS VENTURE AND ALL OTHER VENTURES OF THIS KIND WORK FOR ALL OF US.

IT'S SIMILAR TO THE STORY ABOUT THE MAN WHO FELL INTO A DEEP HOLE. HE TRIED HIS BEST, BUT THERE WAS NO WAY HE COULD FREE HIMSELF FROM HIS PREDICAMENT. THEN A PASSERBY STOPPED AND DROPPED A ROPE DOWN TO THE TRAPPED MAN....BUT IT WAS TOO SHORT.

AS THE FIRST MAN STOOD IN A HELPLESS STATE, A SECOND MAN ARRIVED ON THE SCENE AND HE DROPPED A LENGTH OF ROPE INTO THE HOLE....BUT IT TOO WAS NOT LONG

ENOUGH. THIS LEFT THE TRAPPED MAN IN AN EVEN MORE HELPLESS STATE AS HIS TWO WOULD-BE RESCUERS STOOD ABOVE HIM LOOKING HELPLESSLY AT EACH OTHER IN A STALEMATED SITUATION.

AFTER A BIT OF TIME PASSED WITH NO PROGRESS, THE TRAPPED MAN GOT THE IDEA THAT IF THE WOULD-BE RESCUERS COOPERATED AND TIED THEIR ROPES TOGETHER THEN THERE WOULD BE ENOUGH ROPE TO FREE HIM. SURE ENOUGH, THERE WAS.

THE KEYWORD OF THIS PERHAPS SIMPLISTIC STORY IS COOPERATION. IF INDIVIDUALS ON ALL SIDES JOIN TOGETHER FOR A BASIC COMMON CAUSE, SUCCESS IS NEVER

THAT FAR AWAY. BUT IF INDIVIDUALS ON ALL SIDES ARE ONLY CONCERNED ABOUT THEIR IMMEDIATE SITUATION AND NOTHING ELSE, STALEMATE DEVELOPS AND FAILURE OFTEN RESULTS.

IT'S MY HOPE THAT MARS ELECTRONICS HAS A LONG AND BRIGHT LIFE HERE IN CHESTER COUNTY. THAT WOULD BE GOOD NEWS FOR ALL OF US....SO LET'S LEAVE HERE TODAY WITH A COMMITMENT TOWARD THAT BASIC GOAL, ~~AND WHATEVER PROBLEMS THAT AWAIT THIS VENTURE DOWN THE ROAD CAN EASILY BE REMEDIED.....FOR THE GOOD OF EVERYONE INVOLVED.~~

THANK YOU.... AND AGAIN, PLEASE ACCEPT MY CONGRATULATIONS AND BEST WISHES...