Dear ----,

October is here, and with it the crisp fall weather, football and the start of the beautiful fall foliage in Erie County. Let me suggest one more reason for seasonal celebration: a traditional Octoberfest gathering!

That is why the Committee to Re-Elect Tom Scrimenti is sponsoring an old fashioned Octoberfest, complete with the traditional German foods and drink, entertainment and good company on Sunday, October 27, from 2 to 5 p.m., at the Corry Central Labor Council, 30 W. Main Street in Corry. At \$5 a person this event isn't so much a fundraising activity as one more opportunity to get together to celebrate the season, our community and to have a good time at a family fun event.

I look forward to seeing you on the 27th for Octoberfest!

Sincerely,

Tom Scrimenti

P.S.- Please bring your family, friends and neighbors along; its both a great chance to socialize and to get a chance to talk about our community's future.

pltitim

February 26, 1992

, Pennsylvania

Dear :

I write to you today to extend my sincere thanks for all of your help in circulating petitions for my re-election campaign. Although this is a necessary function of running for public office, I know it is nonetheless a very tedious undertaking and I would be remiss in not acknowledging your efforts and emphasizing my gratefulness.

My quest for a third term in the State House of Representatives promises to be very challenging. However, over the years I've been very fortunate to have very kind and giving people like yourself working on my behalf. Time and again, your tireless efforts have made my job much easier.

As I embark on my third bid for the State House, I feel very positive about what I've accomplished thus far. With your steady encouragement and reliable support, I look forward to continuing my service to the good people of the 4th District.

Again, thank you so much for all of your help.

Sincerely,

Tom Scrimenti

/js

THOMAS J. SCRIMENTI STATE REPRESENTATIVE

9 WEST MAIN STREET NORTH EAST, PENNSYLVANIA 16428 PHONE: (814) 725-8664 TOLL FREE: 1 (800) 962-2304

9 WEST WASHINGTON STREET CORRY, PENNSYLVANIA 16407 PHONE: (814) 664-9126

] HOUSE POST OFFICE BOX 96 25B. EAST WING HARRISBURG, PENNSYLVANIA 17120-0028 PHONE: (717) 787-9475



House of Representatives

COMMONWEALTH OF PENNSYLVANIA HARRISBURG COMMITTEES

PROFESSIONAL LICENSURE. SECRETARY AGING & YOUTH INSURANCE POLICY

TO:

Jeff Foreman, Director

Research and Legislative Services

FROM:

Jodi Sterner

Representative Thomas J. Scrimenti's Office

DATE:

March 12, 1992

SUBJECT:

Solicitation Letters

Mark Henkes recently prepared a letter for the attached request (see attached) which Tom is going to use for other purposes. Now, he would like a letter he could send to past financial supporters for assistance in jump-starting his campaign.

Thank you.

THOMAS J. SCRIMENTI STATE REPRESENTATIVE

9 WEST MAIN STREET NORTH EAST, PENNSYLVANIA 16428 PHONE: (814) 725-8664 TOLL FREE: 1 (800) 962-2304

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25B, EAST WING
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PHONE: (717) 787-9475



House of Representatives

 $\begin{array}{c} \text{COMMONWEALTH OF PENNSYLVANIA} \\ \text{HARRISBURG} \end{array}$

March 12, 1992

COMMITTEES

PROFESSIONAL LICENSURE,

SECRETARY

AGING & YOUTH

INSURANCE POLICY

Dear ,,,,,,

Every political campaign needs a strong and effective field organization, and I want to thank you again for being a part of my 1990 re-election campaign. Because of the hard work you did and the long hours you contributed, my 1990 organization proved to be a great success and we won the election by an even larger margin than we anticipated. Without your help, this substantial victory would have not been possible. During the past two years I have done my part to reform state government and to pass a budget that does not do away with essential programs. Being a state legislator has been quite a challenge, and I have been proud to represent you in the state Capitol.

Our 1992 campaign will be no different than two years ago. A number of Republicans will be running in this race, and I again will have to consolidate a field organization that is strong enough to withstand GOP candidates. I hope I can again count on you for help. To win the upcoming election we will need a great deal of help from volunteer workers who will be willing to spend some time performing various tasks. Without a committed field organization, no campaign can be a success. I hope that you will again be able to devote some time to a campaign that promises to be a challenge.

Sincerely,

Thomas J. Scrimenti State Representative

TJS:msh

April 1, 1992

BAR Letter

State Representative Tom Scrimenti

Jeff Foreman, Director Research and Legislative Services

As you requested, I've drafted a letter for your review for use in regard to your upcoming event for members of the Erie County BAR Association. I wanted to make a few points:

- 1. Depending on the number and type of BAR member signers you have for the letter, consider having them put the letter out on the stationery of the "chair" of the event. The other attorneys are more likely to actually open it and read it.
 - 2. Consider having each signer sign with the name of their firm.
- 3. Each member (signer) should then take responsibility to follow up with a reasonable number of attorneys by direct or phone contact. One way to split it up may be by firm.

name add city

Dear sal:

This is a special kind of election year in America and in Erie County. That's why we're writing today to ask for your consideration for a local Representative who has turned out to be a special legislator for our area.

Tom Scrimenti is running for a third term in the Pennsylvania House of Representatives, after having been elected by beating a member of the House leadership and surviving two of Pennsylvania's most expensive and toughest fought general election campaigns. In Harrisburg, he has won seats on important committees, including the Professional Licensure, Aging & Youth and the Insurance Committee, as well as being selected to serve on the House Democratic Policy Committee.

Tom has also served our area well.

He has one of the best attendance records in Harrisburg. He has successfully passed legislation in Harrisburg. He has won record funding for our community. His district office operations, and their constituent service operations, have continuously been cited as among the best and the busiest in the Commonwealth.

Just as important, with the big turnover in the state House due to redistricting and retirements, if Tom Scrimenti is reelected he'll be in line for more important assignments.

Tom has been a leader on major legislative issues. He is always available to constituents and always willing to assist in dealings with state government.

Tom Scrimenti is a real resource for Erie County.

name April 14, 1992 Page 2

But in a year like this, you can be sure that Tom's race will again be one of the most expensive in Pennsylvania. Tom has told us he plans to run the same way he has when he was elected the youngest Mayor in the state and for each of his successful campaigns: he'll be out knocking on doors, aggressively taking his message to the voters. Still, he needs the opportunity to get that message across and that means money.

On	the Tom Scrimenti for State Legislature Committee
will be holding a specia	Il fundraising reception for members of the Erie County
BAR at	We urge your attendance. We're asking a contribution
of per person,	made out to the Committee. As you know, corporate
checks aren't permitted	, but personal or partnership checks are welcome.

Tom will be with us that evening and will be making himself available to discuss any matters or answer any questions, as he always does.

Our efforts can assure the continued service of a valuable public servant who has proven himself effective and responsive. Please join us.

Thank you.

Sincerely,

XXXXXXXXXXXXXX

XXXXXXXXXXXXXX

P.S. Because of your busy schedule, we wanted to mention that, of course, even if you are unable to attend we hope you will consider contributing by returning a check in the enclosed return envelope. We know that Tom will be appreciative of any assistance you can give.

1~

Dear 2~:

I am looking forward to the balance of 1992 as an exciting and challenging time full of new opportunities and chances to serve and make a difference. Today, I am writing to ask your help on one of those challenges - my re-election campaign.

I am running for a third term in 1992, and just as was the case in my first two contests, I expect it to be a hard fought contest. You can also be sure that, as I always have, I'll be out campaigning and out door-knocking my opponent. With two big races under my belt I think I know what needs to be done to win and I intend to do what it takes.

One of the things that it takes, of course, is a commitment to raise the needed funds. You know as well as I do just how expensive successfully running for office can be today. While it is always difficult to ask your friends for financial help, I felt I could turn to you for help.

I know that many legislators, perhaps even those without legitimate needs, are always trying to raise funds. In my case I can assure you there is a real need. I am still carrying a debt from my 1990 election victory. What's more, I have personally made major contributions to each of my campaign efforts and I am prepared to do that again. The need is genuine and your crucial help now will always be remembered.

In years past I have held a reception in Harrisburg and asked my friends in the Capitol to attend. After hearing so many involved in the legislative process complain about the explosion of these events in recent years, this year I have decided to simply ask for your help. I will be personally contacting you in the next week or so. I hope you will assist me as generously as you can. Please be assured that I will be anxious to continue our excellent professional relationship regardless of your decision, though I obviously will be appreciative of whatever you can do.

Sincerely,

Dear					,
------	--	--	--	--	---

I hope you'll be able to join me for what has become a special event for me: the Tom Scrimenti summer picnic. Unlike some fundraisers, this is a chance to get together, person-to-person and family-to-family, and celebrate the season and good friends.

It is also an opportunity to help raise the needed resources that are required to fund a campaign effort today. For that, my wife Pam and I are forever grateful.

But this event is special to me because, more than at other times, this is an opportunity to socialize, get to know friends better, and enjoy the season and the company. I truly hope you'll be able to attend.

Best wishes.

Sincerely,

Tom Scrimenti

P.S.- My committee tells me they have plans to make this year's picnic even more family fun than in the past. Pam and I hope to see you there.

August 14, 1992

Subj.: APSCUF letter

To: State Representative Tom Scrimenti

From: Jeff Foreman

As per your request, I've attached a draft for your review and use in a personalized mailing to the APSCUF members in your district. The letter makes no reference to a particular event, amount, or enclosure, though you may well want to change the letter in that regard. It would also strengthen the letter to include a name or names of some local APSCUF leaders who are especially supportive.

1~

Dear 2~:

I've been proud to run for office with the endorsement of the Association of Pennsylvania State College and University Faculty in the past, and I thank you for APSCUF's endorsement in this year's critical election campaign.

As an APSCUF legislator I've worked hard to promote higher education in Pennsylvania. I'm committed to making the funding for higher education stable, even in difficult times. And I realize we've got a great deal of work to do both on the adequacy and the stability of that funding.

Higher education is a premier issue for me not just because we owe it to our children, but because it is also one of Pennsylvania's best and most basic economic development tools. More and more affordable quality higher education and advanced training will rightly be seen as a service not just for young people, but for nontraditional students; and not just for developing capable people to enter the labor market but as a need to attract and retain jobs.

Frankly, the quality, stability and affordability of our state's colleges and universities is very much at peril today. One reason I want to go back to Harrisburg to represent our community is to be a strong voice for the higher education community and for APSCUF.

To do that I need your help. I need your vocal support. I need your vote. I also need your financial support.

Your contribution to the Tom Scrimenti campaign can help get my message of leadership, legislative reform, and results for our district across to the voters of our community. I know I can't match my Republican opponent dollar for dollar in this campaign; I never have in past campaigns. But I'm confident of victory if I can raise enough to get my message out.

Anything you can do for me will be greatly appreciated.

Again, my special thanks to you and APSCUF for your past support and your current help.

Sincerely,

August 14, 1992

Subj.: Letter to labor unions

To: State Representative Tom Scrimenti

From: Jeff Foreman (

As you requested, I've attached a draft letter to labor leaders for your review, and use, in soliciting contributions. As you suggested, the letter is dated just after Labor Day, and is tied into a Labor Day theme.

September 8, 1992

name add city

Dear :

The Labor Day Celebration we've just gone through means a great deal to you and me. It's a time when we celebrate working men and women and the value of organized labor.

It is also, traditionally, the start of the November election campaigns.

This year, more than ever, those two things come together for us. Because in 1992 working people in America can decide if they want a friend in the White House, or just a nice but out-of-touch fellow who really doesn't know what average working people and ordinary families are going through.

I think the same thing can be said of my State House race this year.

We'll be deciding whether we will be represented by a friend of the House of Labor, who supports safe working environments, family and medical leave, reasonable minimum wages and looks out for the average family, or an arch conservative who would rather bust unions than represent them.

We've worked too hard, together, to provide representation to working families to ever go back to that kind of representation.

That is why this Labor Day I need your help more than ever!

This year we're in the political fight of our lives to retain the Fourth Legislative District; I'll need your all out support to win. I know I can count on you to energize voters, to get the message out to your members, and to deliver on election day. I'm counting on it.

You have also been a bedrock of financial support for my campaigns in the past. I'm counting on that generous support, too.

In the next few days I'll be calling to request an even greater financial backing in this critical campaign. Please help me continue to represent us in Harrisburg.

Sincerely,

September 1, 1992

Subject: Request for campaign participation letter

To: State Representative Tom Scrimenti

From: Jeff Foreman

I have been unable to locate a previous "campaign participation" letter, so I have drafted a new one (attached) for your review and use. I assume this would be sent to campaign supporters, Democratic Party activists, labor leaders and other likely campaign participants, personalized, in an envelope along with a return card to fill in or check off for various kinds of campaign activities. I've therefore also included a listing of some things to be included on such a card (if you don't already have one).

Dear ----,

This is the start of the traditional campaign season. In this critical election I need your help more than ever before.

I've been told repeatedly the House Republican Campaign Committee has targeted this seat. They are raising big, special interest money across the state in an effort to overwhelm us with slick campaign mail, paid commercials, and campaign brochures.

I'm counting on the resource that has helped me to win twice before when I was dramatically outspent: volunteer assistance. Your assistance.

I've learned in past campaigns that volunteer help is more valuable than anything else.

We need people who will help at the campaign headquarters. We need people who will make calls, who will distribute materials, and who will help to put up signs. We also need people to let us put up signs at their homes, or stickers on their cars.

I've enclosed a card for your use in volunteering. Or you can call the campaign office at xxx-xxxx to volunteer.

With your help I'm confident we will win.

Thank you.

Sincerely,

A sample sign up form might include the following kinds of activities (depending on your own campaign plans:

- 1. An endorsement block, to sign up as endorsing Tom, and allowing their name to be used as endorsing Tom, on a committee, etc.
- 2. Sign up to host a meeting in your home (a neighborhood coffee klatch, etc.)
- 3. Sign up for typical volunteer activities
 - -work at the campaign headquarters
 - -stuff or address envelopes
 - -make phone calls (at a phone bank or at home)
 - -will help in door to door distributions in your neighborhood
 - -will help in door to door distribution projects in other areas
 - -will work on election day
 - -will help to put up signs
 - -will attend meetings, rallies, etc.
- 4. Sign up for placing a sign in the person's yard or window, or at their business, or a sticker on their car.
- 5. Fundraising, will
 - -make a donation
 - -solicit donations
 - -sell tickets to a fundraiser



September 3, 1992

1~

Dear 2~:

A large number of House Democratic colleagues have approached me to express concern and to talk about my prospects for re-election this fall. I want you to know that I share the concern and that I am doing something about it.

As you know, I represent a traditionally Republican area of suburban and rural Erie County.

Nonetheless, I have won this seat twice against the odds by running all out; by campaigning extensively door-to-door; and by raising and spending competitive amounts.

I'll be running all out again this year. I've put together a well organized campaign, and a campaign committee I have real confidence in. We've developed a sound campaign plan.

I'll be going door-to-door throughout my district again in 1992. That contact builds on the kind of constituent services and contact outreach all of us do throughout our term. This much I promise you; no one will beat me by working harder than I do.

Probably the most difficult part will be raising the needed funds.

As you well know, I don't need to match the Republicans dollar for dollar, and I never have. I do need enough to be competitive, though.

Every race I've run has included significant campaign contributions from my own pocket. This year will be no exception. But in spite of my own funding and my own fundraising efforts, I need to ask for your help, too!

If keeping this seat in the Democratic column is important to you, won't you consider helping me with a contribution in this critical race? I know some of you have tough races of your own. But for those who can see their way clear to consider it I would deeply appreciate your help now, when it matters most.

Thank you.

Sincerely,

Tom Scrimenti

P.S. I'm enclosing a complimentary ticket for your use. PLEASE BE MY GUEST! I'd welcome and appreciate any financial assistance you may be able to provide, but in any event I'd welcome your attendance and good counsel. I hope to see you there.

TO:

Jeff Foreman, Director

Research & Legislative Services

FROM:

Jodi Sterner

Representative Thomas J. Scrimenti's Office

DATE:

September 2, 1992

SUBJECT:

Campaign Letter

Tom found the letter he used in the last campaign to solicit the help of volunteers. Tom would like you to review the attached letter.

Also, Tom would like to know if you would draft another letter different from the letter you just drafted (dated September 8th). He would like this letter to be tailored towards people he doesn't know. He wants to introduce himself. He will be sending the letter to people he does not know and also Republicans. Tom also suggested including what he has accomplished and comment on his three priorities this campaign 1) community account, 2) Legislative Initiatives, and 3) Legislative Reform Measures.

Jeff, Tom would like to know if you could possibly prepare this letter by tomorrow morning Thursday, 9/3/92.

Let me know if you can't.

Thank you.

TO

Date

Dear Fred !

STREET BERRE STREET

Two years ago I ran for the state legislature on the promise to serve the people of this district:

> - I promised not to accept the \$12,000 midnight pay raise the previous legislator helped to pass,

> - I promised to open a second legislative office to serve

your needs,

- I promised not to take the kind of taxpayer or apecial interest junkets the previous legislator was so well known for, but instead to work full-time to win state dollars and services for our community.

I've worked hard at it. I'm proud to be able to report I've kept my promise.

Instead of accepting the \$12,000 pay grab, I saw to it that money was distributed throughout our district to worthwhile community, civic and youth programs. What's more, I introduced legislation to roll legislative salaries back to their previous level.

I kept my word to open a second office. Today I have two busy and professionally staffed office, one in North East and one in Corry, devoted to providing services to you and the country people of our community. I regularly hold evening office hours at accessible locations throughout the district so that I'm available to the people I work for.

And I kept my word about working to bring state programs back to the district, too! I haven't attended golf outings paid for by lobbyists, tike expenses over, but I have won more funding for our communities, schools and other projects than ever before.

That's why I'm running for re-election by stressing my record of results that count. And that's why I need your help. The provious state legislator to at it again, aread with special interest money, trying to rewrite history and his own record. I know that, with your help, we can get the record of the last two years out. If we do that, I have confidence that the people will choose results for our district and full-time public Service over politics-as-usual in Barrisburg.

Pege 2

You can help, first and most importantly, by being certain to vote in November and by telling your family and friends about my record and asking them to vote, too.

Secondly, I need your help in my grass roots campaign effort. Giving a financial contribution. Putting up a yard sign or a bumper sticker. Volunteering your time, Holding a meeting in your house.

I've enclosed a return card for you to volunteer to help get the record out. Anything you can do will be greatly appraciated.

Sincerely,

Tom Scrimenti State Representative

TS: Enclosures

P.S. Two years ago I ran for the state legislature on a promise to serve the people of the district. This time, I'm running on a record of results. I've kept faith with the people who elected me, and delivered more state dollars and services back to our district than ever before. Running on my record. I carnestly ask for your support:

Dear----,

Four years ago I first ran to represent this community in the Pennsylvania House of Representatives with a simple platform: to provide the kind of representation and honest public service that you would give if you were in office. To do that I made a series of very concrete promises.

I PROMISED I'D OPPOSE ALL LEGISLATIVE PAY RAISES, AND THAT I WOULDN'T ACCEPT THE LATE NIGHT SALARY GRAB OUR FORMER LEGISLATOR HELPED ADOPT. I've kept that promise.

For the past four years I've been one of only a handful of Representatives who work for the old legislative salary of \$35,000 rather than taking the 1987 pay raise that increased the salary to \$45,000. You might be surprised how often colleagues in Harrisburg kid me about being the lowest paid legislator in Pennsylvania; frankly, I'm proud of it because I know it's what the people in my district want.

I PROMISED THAT I'D CREATE A SPECIAL FUND TO GIVE AWAY THE SALARY I DIDN'T TAKE. I've kept that promise.

When I first took office in 1989 I set up my Community Services Account. In the past three years I've given out, and publicly accounted for, tens of thousands of dollars to senior citizen groups, youth activities, schools and local government programs in our legislative district. Some of the money went to purchase literally dozens of bullet proof vests for local police departments.

I PROMISED TO FIGHT FOR STATE FUNDING FOR OUR DISTRICT. I've kept that promise, too.

I've worked hard at it, and set new records for state funding to our district. We've set records in school funding, funding for roads and funds to local governments. I've also set a record in successfully fighting for and winning over \$300,000 in legislative initiative grants to help our community.

In Harrisburg I've become the leader of the "legislative reform" movement and led the effort to open up the process, hold legislators accountable, reduce legislative costs and do away with "perks." It hasn't always made me popular in Harrisburg, but I've always felt good about it.

Now I'm running for re-election by proudly talking about my record. In this year of negative, so called "attack" campaigning it's out of the ordinary to run on your record, but I'm proud of mine. What's more, if you agree that results matter more than ever, I hope you'll join me.

You can help by volunteering your time, effort and support. I need you to put a sign up at your home and a sticker on your car. I need to have your open and vigorous support around the community. Most important, I need your vote of confidence on election day.

I've enclosed a volunteer card for your use. Please fill it out and return it today if you can be involved. I certainly appreciate your help.

Sincerely,

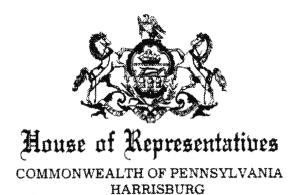
Tom Scrimenti State Representative

THOMAS J. SCRIMENTI STATE REPRESENTATIVE

O 9 WEST MAIN STREET
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() HOUSE POST OFFICE BOX 96 258. EAST WING HARRISBURG, PENNSYLVANIA 17120-0028 PHONE: (717) 787-9476



COMMITTEES

PROFESSIONAL LICENSURE, SECRETARY AGING & YOUTI: INSURANCE POLICY

TO: JEFF FOREMAN

FROM: ROSE HERRING

DATE: SEPTEMBER 17, 1992

MEMO:

TOM WOULD LIKE YOUR OFFICE TO PREPARE A STATEMENT FOR THE ATTACHED CORRESPONDENCE.

PLEASE CONTACT ME IF THERE IS A PROBLEM WITH YOUR OFFICE HANDLING THIS.

THIS IS OF COURSE A TIME DATED MATTER.

THANK YOU.

TO

500



Local 1186

SEP 1 5 1992

ERIE, PENNSYLVANIA

International Union, United Automobile, Aerospace & Agricultural Implement Workers of America - UAW

September 10, 1992

Representative Tom Scrimenti 9 W Main Street North East, Pa. 16428

Dear Rep. Scrimenti,

My name is Mike Foley, and I am an editor of my local union newsletter. I am from U.A.W. 1186 at Kaiser Aluminum in Erie.

Having always acted responsibly on behalf of labor and working class people, I would like to give you the opportunity to address our membership directly through our newsletter.

As a Junion officer, I feel this election year is the most critical one we have ever faced. We, at local 1186 are doing everything we can to elect "labor" candidates and return our friends to office.

We have approximately 400 employees at Kaiser-Erie who all read this publication. When families and friends are added in, the impact is much greater.

We plan to publish an Election '92 issue to be released the $\frac{2nd}{2}$ week of October. This would put it is the hands of our people only 2 weeks before the polls open.

Please take a moment and send us a short, issue oriented campaign note. A personal touch like this would greatly help us give you 100% of our support.

Thank you for your consideration on this matter. If you have any questions, please feel free to call me at 452 4220.

Sincerely.

Mike Foley

Assistant Editor Twelfth Street Rag



Our State Representative

October 14, 1992

Mr. Mike Foley Assistant Editor Twelfth Street Rag U.A.W. 1015 E. Twelfth Street Erie, PA 16503

Dear Mr. Foley:

I am more than happy to respond to your letter of September 10, 1992, allowing me the opportunity to address the membership through your newsletter.

Family Medical Leave. Workers' Compensation. Interest Rate Cap. Agency Shop. Time and time again, I have been asked to cast my vote on issues of importance to the professional and personal lives of union members throughout our region and state. These votes were cast with your interests in mind, respectful of the ideals and beliefs of working men and women of Pennsylvania. I am proud of my consistent and, frankly, unsurpassed record in the House of Representatives on these particular votes and on the scores of others I have made while representing the people of the 4th Legislative District.

As you know, there is much opposition, well organized and well financed, that confront your cause at every turn. It has been my pleasure to join and work with you in all of your past efforts. Without a doubt, I truly look forward to standing tall with you again as more progress is made for the members of UAW and for your fellow union members around the state whose hard work and solidarity make Pennsylvania great.

Thank you for your support.

Sincerely,



Our State Representative

November 12, 1992

Mr. William Mowatt PA Rural Electric Association 212 Locust Street Harrisburg, PA 17101

Dear Bill:

Though I am late getting to it, I wanted to write to thank the Pennsylvania Rural Electric Association for the use of your board room facility on September 21st, and you and your staff for your kind assistance with that event. It was really appreciated.

Working with PREA has always been a pleasure because of your professionalism, but also because of your many kindnesses and courteousness. I certainly look forward to a long and close association.

Please pass on my appreciation to your staff.

Have a wonderful Thanksgiving holiday. When my wife Pam and I give thanks for our family and our many blessings, we will also remember our many wonderful friends like you.

Sincerely,

