

CAMPAIGN MANUAL

VOLUNTEERS

for

DON DORR

Dear Friends:

It is both a gratifying and humbling experience to find that people are willing to expend time and effort on one's behalf. With your help, we shall be victorious in the election. With your help I shall serve the people of this legislative district as they would have me serve.

The job you have volunteered to do is essential. Recent experiences have proven that people respond favorably when someone takes the time to ask for their vote. I intend to do just that all over this district. By adding to that your efforts on my behalf in doing the same thing in your own neighborhood and following through to see that the votes are cast, we shall produce a winning total.

I can't thank you enough for your help, except possibly by representing you as well as I possibly can. That I pledge to do.

Sincerely yours,

Don Dorr

Dear Volunteer:

We appreciate very much your willingness to participate in this years' election process as a volunteer for Don Dorr.

The process of electing qualified candidates to public office, persons who will represent us diligently, honestly and capably, in this modern age requires the hard, dedicated work of many persons. It is not an easy process, but it is vitally important to each of us who is interested in good government to help elect good people.

We feel that Don Dorr is that kind of person; one who will make us proud and happy that we played a significant part in his election.

Thank you for your effort!

Campaign Manager

Director of Volunteer
Operations

Volunteer Organization
Chairman

DONALD W. DORR
305 Charles Street
Hanover, Pa. 17331

AGE: 32, Born - Falls City, Nebraska

PROFESSION: Attorney - Buchen, Wise & Dorr, Hanover, Pa. 1964 to present
Staff Assistant to U. S. Congressman Dave Martin and U.
Senator Roman Hruska, 1962-1964

EDUCATION: Falls City High School - 1957
Nebraska Wesleyan University - graduated with honors 1961
George Washington University - Law Degree 1964

FAMILY: Married former Helen F. Pfeffer of Gettysburg, Pa. in 1961
Son - Erik - 4 years old

POLITICAL ACTIVITIES:
State Chairman - Nebraska College Republicans - 1960
Elected committeeman - 2nd Ward of Hanover - 1966, 1968,
Hanover Area Coordinator - State Republican Ticket - 1968
Ushering, ticket and ad sales committees - Annual York County
Republican Mens Club Fund Raising Dinners

CHURCH AFFILIATION:
First United Methodist Church, Hanover
Member - Board of Trustees
Past Member Administrative Board
Past President Methodist Men

CIVIC ACTIVITIES:
Past: Hanover Heritage Days Committee and Publicity
Chairman, Boy Scout Troop Committee, Borough Recreation
Commission, Chairman Professional and Special Gifts
Divisions - United Fund Campaigns, Past President -
State Director - Director of Hanover Area Jaycees and
Chairman of numerous committees including 1967 Hallo-
ween Parade - Regional Vice President of Pa. Jaycees
serving York County's 12 chapters
Currently: Community Representative - York County
United Fund, Board of Directors - Hanover Chapter -
Red Cross, Board of Advisors, Hanover Branch - Associ-
ation for Retarded Children, Citizenship Education
Chairman - Hanover Area Chamber of Commerce

AWARDS: Outstanding Young Man of Hanover Area - 1968
Listed in Outstanding Young Men of America - 1970

AFFILIATIONS: York County and Pa. Bar Associations, Masonic Lodge,
Jaycees, Chamber of Commerce, Penn Township and Hanover
Republican Clubs, York County Republican Men's Club

News Release
Friday, January 21, 1972

Donald W. Dorr today announced his candidacy for the Republican nomination for the Pennsylvania House of Representatives in the new 193rd legislative district.

Dorr stated, "It is high time our Pennsylvania Legislature address itself to the problems of the people of our Commonwealth. While we are fortunate in York County to be served by able and sensible men, the reputation of the Legislature as a whole has been slipping drastically. The prestige of our governmental institutions is very important in these days when our system of government is under constant heavy attack. In far too many cases in recent years, our legislators have appeared to be more interested in their own political survival than in the needs and concerns of the Commonwealth.

"The people are looking for new leadership. Leadership from people who will address themselves to these needs and concerns and to solving the many problems facing our state government with common sense in an uncommon degree.

"Bold new approaches are needed to solve the terrible, inefficient and waste-ridden welfare system. Careful efficient application of the vast sums of the taxpayers' money being spent by the state government is essential in order that the people receive full value from their tax dollar and so that taxes can be reduced. The business climate must be improved so that new industry and new jobs can be attracted to Pennsylvania and the state's greatest resource, its young people, encouraged to locate here."

Dorr stated that he believes his record of service to his community will indicate to the people living in the newly created legislative district that he can bring this kind of new leadership in the position he seeks.

THE TASK

1. Find out who is for Don Dorr.
2. Convince those who don't know, to be for Don Dorr.
3. Make sure that those who are for Don Dorr get to the polls to cast their vote or cast an absentee ballot.

THE HOW

We are requesting that you make two contacts with each household. Personal conversation is best if you have the opportunity, telephone is next best.

On the first contact, we are trying to discover whether the voter knows Don, whether he knows he is running, whether he knows his opponent or his name. Also, whether the individual is for Don Dorr, leaning one way or the other, for the opponent or simply has not decided. This and other information is requested on the checklist marked "A". We want to have these returned to your Ward Chairman or Co-Chairman by

The second contact will be closer to the election and should be used to do what you can to convince the "leaners" and "undecideds" to be for Don Dorr and to urge the Don Dorr voters to cast their votes.

If you can help on election day or election evening, this is, of course, the critical time to follow up your earlier work by making sure your people have voted. The Ward Chairman will have the system to be used.

THE WHO

The following is a list of the individuals for whom we are asking you to be responsible, together with their address and designation of the political party to which they are registered e.g. R (Republican), D (Democrat), C (Constitutional) I (Independent), N (Non partisan).

Board Lutnetkia (No Telephone)
 Emma Keebs
 Homes
 Pauline Hippensteel
 George Kintzing
 Cecelyn Smith
 Cecelia Smith
 Janet Heiner

Name	Knows Don	Knows Opponent	Knows Don's Running	Will Vote For Don Yes No Undecided	Needs Absentee Ballot	Needs Ride
Marie Beck	No	No	No	yes	No	No
Clwood Bevans	yes	No	yes	would not say	No	No
Herbert Jordan		No	Answer			
Yestude Pratt	yes	No	yes	yes	No	No
Richard Boornitz 2	yes	No	yes	yes	No	No
Joseph Bittinger	yes	No	yes	undecided	No	No
Paul Weaver 3	yes	No	yes	yes	No	No
Henry Bittinger 2	yes	No	yes	yes	No	No
Salvatore Chinnici			No Answer			
Hensietta Cline	yes	yes	yes	yes	No	No
Vetus Rickrode			No Answer			
Kathryn Sechrist			No Answer			
Bernel Cline	yes	yes	yes	yes	No	No
William Yingling	yes	No	yes	yes	No	No
Joseph Smith			No Answer			
A. G. Netsick 2	No	No	No	Undecided	No	No
Stephen Manger 2	yes	No	yes	yes	No	No
Horace Sheffer 2	yes	No	yes	yes	No	No
Hobe Barb	No	No	No	undecided	No	No
Ferdinand Coker 2	yes	No	yes	Undecided	No	No
John Quashnoc			No Answer			
Timothy Shanabrook 2	yes	No	yes		yes	No No
Marlow Miller	yes	yes	yes	yes	yes	No No
Aba Slagle	No	No	No	Undecided	No	No