

HOUSE OF REPRESENTATIVES
COMMITTEE TO INVESTIGATE THE ADMINISTRATION OF JUSTICE
Commonwealth of Pennsylvania
Harrisburg, Pennsylvania

MEMORANDUM

By tb Truman Burke

Date July 20, 1973

FILE:

Herbert Feige, Branch Manager, Andrew S. Student Organization Inc., Room 713, Chamber of Commerce Building, Pittsburgh, Pennsylvania, telephone No. 412:471-9264, home telephone No. 412:793-5254, was served with a subpoena on July 19, 1973 and proceeded to furnish the following information:

He has been employed in the Pittsburgh area for the Student Organization for the past five years. The home office is located in Suite 500, 1331 Chestnut Street, Philadelphia, Pennsylvania. The officers of the company are David Student, Irving Cohen and Morris Brumberg, all working in the Philadelphia office.

Mr. Feige advised that his branch operation in Pittsburgh consists of seven telephone solicitors and five collectors. His business consists primarily of handling solicitations for the Pennsylvania Chiefs of Police Association, Western Association of Chiefs of Police, Central Association of Chiefs of Police and Probation and Parole Association (believed to be based in Philadelphia).

He advised that all of the records pertaining to the solicitations in his area were kept at the home office in Philadelphia. He advised that he had no idea as to what the collections were or what the contract or commission arrangements were with the organizations. He advised that Student or Cohen would have that information. He advised that his office in Philadelphia not only coordinated the overall collections, but handled the printing and advertising requirements out of the Philadelphia office for the organization.

He advised that his telephone solicitors were given 20% commission on their sales; his street men were given 14%.

~~SECRET~~

HOUSE OF REPRESENTATIVES
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MEMORANDUM

By Truman Burke

Date July 30, 1973

FILE: Pennsylvania Chiefs of Police Association

On July 24, 1973, Francis Schafer, Executive Director, Pennsylvania Chiefs of Police Association, State Theatre Building, Harrisburg, Pennsylvania, made available for review numerous records pertaining to the organization.

The financial records pertain to the years ended June 30, 1971, March 31, 1972, and March 31, 1973. Note the change of record-keeping for 1971. The reporting period for this Association is from April 1 through March 31, and this change took place in 1971.

The revenue, disbursements and assets for 1971, 1972 and 1973 are as follows:

| | <u>1971</u> | |
|--------------------------------------|---------------------|-------------------------|
| | <u>General Fund</u> | <u>Yearbook Account</u> |
| Revenue | \$ 27,705.21 | \$326,612.95 |
| Disbursements | 30,152.30 | 330,498.42 |
| | <u>1972</u> | |
| Revenue | \$ 21,583.55 | \$240,376.10 |
| Disbursements | 22,905.21 | 237,827.85 |
| | <u>1973</u> | |
| Revenue | \$ 35,850.25 | \$354,082.58 |
| Disbursements | 33,783.55 | 346,092.25 |
| Assets (Investments) | | \$200,000.00 |
| Approximate Checking Account Balance | | <u>35,000.00</u> |
| | Total | \$235,000.00 |

Pennsylvania Chiefs of Police Association - 2
July 30, 1973

It should be noted that Andrew J. Student is the solicitor for current funds and is carried on the financial statement as "Yearbook."

In 1973, the receipts totalled \$354,082.58. This shows a substantial increase from the previous year which was \$240,376.10. //

It should be noted that the Pennsylvania Chiefs of Police Association has two contracts relating to the Yearbook account. One contract was signed on July 31, 1972 with Andrew S. Student Organization Inc., whereby the Student Organization was assuming the responsibility of soliciting advertising for the Yearbook for a 5-year period. At the same time, a special contract was signed with the Imperial Publishing Company whereby they were to publish the Yearbook which was to include advertising, articles and reports on law enforcement, etc.

It should be noted that the solicitation contract was signed by David Student, President, while Irving Cohen signed as Secretary for the Student Organization. The Imperial Publishing Company contract was signed by Irving Cohen, President, and David Student, Secretary. It is apparent that the officers for the Student Organization and the Imperial Publishing Company are one and the same.

The percentage arrangement for the solicitations is 63% for Student and 37% for the Pennsylvania Chiefs of Police Association. The actual solicitations and the percentage due Student, as well as Imperial Publishing Company, are clearly set forth on each financial report.

The financial statements do not show the net worth or assets of the Chiefs of Police Association, however, the percentage realized from the solicitations is shown in the 1971 and 1972 financial reports as having been paid to George W. Purvis, Treasurer (Chiefs of Police), which is \$124,732.27 and \$86,346.80 respectively. It is also listed under the name of Purvis for 1973 the amount of \$121,666.25.

The income—other than the Yearbook—consists mainly of membership dues of \$17,845 for 1973. According to Schafer, there are 990 members who pay \$20.00 per year for membership dues.

Some of the disbursements (\$36,088.80) for 1973 pertain to Committee expenditures. Each Committee and its expenditures for 1973 are listed in the financial report. It is safe to assume that these Committee expenditures are of a worthwhile nature. Mr. Schafer can go into detail regarding them.

Pennsylvania Chiefs of Police Association - 3
July 30, 1972

Mr. Schafer is currently receiving a \$15,000 annual salary, while his secretary, Mrs. Boyer, realizes a salary of \$6,167.68. Other expenses include legal (\$7,200), office, death and benefit, 1972 convention expense (Chief Shook's IPCA candidacy (\$6,280.86). Chief Shook won his candidacy and now the Pennsylvania Chiefs of Police Association has a representative in this organization and can voice Pennsylvania's law enforcement problems to the whole country.

The procedure of solicitation and record-keeping is similar to that of the FOP lodges in that almost daily Student will provide a statement to the organization showing who donated, along with the amount. The smallest amount is \$5.00, while the largest may be several hundred dollars depending on where they want advertising in the Yearbook. The advertising rate is similar in that a cover page may run as much as \$500.00, while any full page is approximately \$300.00. One-half page is \$125.00 and one-quarter page is \$85.00. Again, the smallest contribution, which would be the name and address of the contributor, would be \$5.00. It is obvious that several thousand people contribute to this organization, however, it is estimated that substantially less than half would actually have advertising in the Yearbook.

According to David Student, he has twenty telephone solicitors working with his company, all on a commission basis. The commission percentage is roughly 20%. He solicits statewide and has a branch office operating in the west in Pittsburgh. He has "street men" who will pick up checks or cash in follow up of the telephone solicitors' sales. His employees carry a wallet-sized card which identifies the employee clearly as a representative of the Pennsylvania Chiefs of Police Association. Mr. Student carries this card in his wallet.

18-20
- 10%
or 14%

Mr. Student also solicits for the following organizations:

- | | | | |
|---|--|-----------------------|----------|
| 1 | Fraternal Order of Police, Lodge No. 14 | (Montgomery County) | 40,000.- |
| 2 | Fraternal Order of Police, Lodge No. 53 | (Bucks County) | 40,000.- |
| 3 | Montgomery County Chiefs of Police Association | | 25,000.- |
| 4 | Bucks County Chiefs of Police Association | | 50,000.- |
| 5 | Southeastern Pennsylvania Chiefs of Police Association | | 20,000.- |
| 6 | Northeastern Chiefs of Police Association | | 70,000.- |
| 7 | Pennsylvania Parole, Probation and Correction - | | 30,000.- |
- CENTRAL Chiefs of Police

18-20
14-4
18-20

He does not solicit for Fraternal Order of Police, Lodge No. 5 (Philadelphia) and believes that Carl Vents, Allegheny Avenue, Philadelphia, handles FOP Lodge No. 5.

Financial records loaned to me by Mr. Schafer on July 24, 1973 were returned to him on Thursday, July 26, 1973.

ON 2-31-73, David Student Testified That his Organization
Collected For The Following Law Enforcement Related Agencies:

Montgomery County FOP - \$40,000.-