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June 13, 1973

TO : Downey Rice, Esq.

FROM : Beauregard

Subject : Analysis of Record of Collections for
 State Police Civic Association Pension
 Fund by Troop R, Dunmore, and Troop P,
 Wyoming, Pa. —

by

We have reviewed the aforementioned collection reports in depth. They reflect acceptance of "donations" ranging from as little as \$5 to as much as \$1,500 by solicitors assigned to both troops.

The 1970 collection by Troop R shows only those contributions that were \$50 or more.

The 1972 collections by the same troop represent total intake.

The 1971 report of Troop P at Wyoming discloses only those receipts that were \$50 or more.

The 1972 report of Troop P shows the complete list of contributors. It also reflects a \$2,000 item labeled as "received from Troop A, Greensburg, Captain Michael Honkus." (The Committee previously developed testimony that there was a \$700 "gift" from Medico Industries, Inc., Wilkes-Barre, which has had connections with criminal entities in the past. *Apparently overlooked was a \$500 donation in the 1971 report.*)

What is contained in these reports should be evaluated against a backdrop embracing these facts:

- the.*
- (a) The State Police supervise automobile inspection stations for examination of motor vehicles ~~on a~~ *required on a* semi-annual basis.
 - (b) They are charged with the enforcement of laws against reckless operation, excessive speed and overloading by truckers, or the spillage or dripping of materials being transported.
 - (c) The supervision and/or control of movements of oversize loads which require special permit.

This analysis establishes that what we are dealing with here is a classic example of "saturation solicitation."

It is obvious that some one's fingers have been walking-- or running-- "through the yellow pages."

Here is just a casual listing of the types of business enterprises from which contributions were solicited:

tire and battery service companies,
airbrake and equipment companies,
automotive service companies,
all of the major auto sales and service agencies and many smaller ones,
second hand car dealers,
trailer and mobile home manufacturers, distributors and transporters,
bus lines and taxicab firms,
transit companies,
teamster and bus drivers unions,
beverage distributors,
American Automobile Association affiliates,
funeral homes, casket companies and burial vault companies,
restaurants, diners and cafes,
dry cleaners, oil companies and newspapers,
a molded products concern,
garment factories and textile machinery companies,
coal companies and coal haulers,
real estate firms, resprt developers and summer camps,
automatic transmission shops, carburetor service shops,
fruit and produce companies, dairy farms and truck farms,
truck rental and car leasing outfits,
steel fabricators,
food distributors,
banks and clearing house associations,
appliance manufacturers,
an auto claim adjustment agency,
individual attorneys and law firms,
an insurance agency,
excavating and construction companies,
general contractors and paving contractors,
automobile carriers,
service stations, auto body shops and towing firms,
a master repairmen's association,
dairy co-operatives, a shoe company and a warehouse,
major department stores and prominent furniture stores,
drilling companies, paper companies (Swanee and Charmin),
a mill and grain company,
numerous bars and taverns,
an artillery shell manufacturer,
a muffler shop and an electronics outfit,
fraternal organizations (Elks, Moose, American Legion, VFW, etc.),
A slaughter house, a custom butcher, meat packing companies,
many meat markets,
chain stores, general stores in rural areas and "mom and pop" stores
in the mining communities,
several floral shops,
motels and motor hotels,
2 lingerie manufacturers and a laboratory firm,
auto parts companies and junk yards and a refuse removal company,
numerous vending companies,
two private golf courses, two public courses and one driving range,
recreation centers (bowling and billiards) and a ski center,
a Carvel ice cream stand,
a fur farm, and a silk mill, and a knit-wear company,
tank trucking companies, sand and gravel suppliers and concrete firms,
lumber companies and woodcrafters, and
two photo shops, one of which is owned by the Wayne County coroner.

Several

Early interrogation of the State policemen who made the solicitations seems indicated. Noel, Capparell and perhaps Haluska should be called to testify as to Troop R and the Committee should also ask for the presence of whoever canvassed the area embraced by Troop P. Haluska's name appeared on only one sheet of Troop R's record. No names were given in the report sheets from Troop P.

Initially it should be ascertained (assuming that it is so) that the soliciting was done during regular duty time, that they did not volunteer for the task. Endeavor to show that tax money paid their salaries during that time. Did they also use State cars?

It also should be established ~~that~~ who gave them their assignment, ~~who~~ gave them their instructions, ~~and~~ what those instructions were, and how long it took them to complete the assignment. Did they work from a card file or other record of previous solicitations?

These additional points suggest themselves:

- (a) Did they have any fixed quotas?
- (b) Did they personally visit each person solicited?
- (c) Did they solicit by mail? By phone?
- (d) What did they tell prospective "donors" the money was for?
- (e) Was there anything in the nature of an "assessment" on certain classes of "donors" such as beverage companies, truckers, service stations, body shops, etc.?
- (f) What was their method of approach?
- (g) Did they, at any time, mention any specific figure?
- (h) In cases where there was a previous "gift" did the solicitors try to get them to increase the amount?
- (i) In cases where a "gift" was reduced from the previous level of payment, was there any effort to persuade the donor not to reduce the figure? (Comparisons between 1970 and 1972 reports show either strong tendency to cut substantially or at least to stand pat with previous figure.)

Try also to elicit from the solicitors that if and where they made reference to "the pension fund" they never informed a donor that the money was going into the Civic Association's fund that supplemented the regular State pension fund, which gives State Police better benefits than provided to regular State employees.

The foregoing is a prelude to testimony to be elicited relative to the 1970 record of collections by Troop R in connection with the staging of the rodeo, or field exhibition as it also was called.

You will recall that Robert Zinsky, secretary-treasurer of the Civic Association, has testified that the collections in 1970 totalled approximately \$506,000.

Troop R's gross revenue from solicitations in 1970 was \$105,264. This was better than 20 per cent of the State total.

If memory serves us right, there are 62 counties in Pennsylvania. The Troop R report represents receipts from 4 counties--1 urban, 3 rural.

Expenditures from the gross were \$5,386.72, broken down as follows: Rental of stadium from Scranton School District and restoration of field, \$775; ~~\$386.60~~ ~~\$386.6~~ Harold Freas, forage and dog food, \$386.60, and bad check from Robert Compton, \$25!

Note: Was the bad check item ever recovered? If not, was there ever any prosecution for issuance thereof?

The net of \$99,877.28 was dispatched to the association at Harrisburg on January 19, 1971.

The 1970 Troop R report shows receipt of \$63,590 from 594 contributors of \$50 or more, broken down as follows:

	Amount	Total
1 for	\$1,500	\$1,500
8 "	1,000	8,000
3 "	750	2,250
6 "	500	3,000
1 "	400	400
7 "	300	2,100
7 "	250	1,750
35 "	200	7,000
22 "	150	3,300
4 "	125	500
165 "	100	16,500
24 "	60--75	1,740
311 "	50	15,550
<hr/>		
594	Grand total	63,590

The rodeo or field exhibition was held from August 1 to August 5, inclusive.

On 1 September, 1970, Noel sent a memo to Zinsky reporting that numbered receipt books 30501-C to 42,500-C were "issued and used" by Troop R during the solicitation period.

The memo also ~~said~~ stated the following: "Receipt books to be returned...NONE."

Involved here ~~to begin with~~ are 6,000 numbered receipts. The 594 "donations" of \$50 or more account for \$63,590, assuming everybody who gave got his receipt, which leaves \$41,674 purportedly constituting contributions of "less than \$50." Is this where the remaining 5,406 receipts were exhausted? What is the explanation?

The Troop R collection record for 1972 suffered a major decline. The total dropped more than 50 per cent to \$47,790.

(Note--The Committee was furnished with a total of 36 sheets listing contributors and the amounts received from them. Truman Burke's review lists 957 contributors but a sheet-by-sheet examination discloses only 627. The adding machine tape lists 36 separate totals which seems to indicate the amounts were taken from each sheet furnished. Perhaps we ought also to run each individual item on all sheets through the adding machine to see if we arrive at the \$47,790 total listed above, along with trying to resolve the discrepancy as to the number of contributors.)

Note: stick with 627 and \$47,790.

Evaluation of the record of the major contributors in 1970 and 1972 produces some interesting situations.

(Note--At the time of the preparation of this memorandum Truman Burke had just begun interviews of the principals. The information he develops will be submitted in a supplemental memorandum to be prepared later.)

No. 1 on the "hit parade" for 1970 was a \$1,500 contribution from Jack Gillen, Gillen Coal Company, 75 Cottage Street, Carbondale. However, in 1972 he appears to have reduced his "gift" by 80 per cent to \$300 and it is listed in that year as Jack Gillen, Gilco, Inc., rear of 75 Cottage Street, Carbondale. BIG DONOR TROOP "R."

There were 8 contributors of \$1,000 each as follows:

~~Fowler & Williams, Scranton, a trucking firm.~~

~~Nicholas DeGilio, Ransom, Pa., trucking.~~

~~Oneida Motor Freight, Hopbottom, Pa.~~

(Note--Name given on collection reports for this firm is Morris Kiryluk, P.O. Box 207, Nicholson, Pa.)

~~Joseph Torch, Torch Lumber Mills, Clark Avenue, Carbondale.~~ P 8-A 24

~~Wayne Crushed Stone, Inc., 3100 N. Main Ave., Scranton,~~

principals listed as Elmer Chase and Amos Rogers II.

~~Bethlehem Steel and Subsidiaries, Bethlehem, Pa.~~

~~Keelor Crushed Stone, Inc., Lenoxville, of which~~

John F. Keelor, 505 Main Avenue, Clarks Summit is owner.

~~International Salt Company, Clarks Summit.~~

(Note--Henry S. Fuller, an official of the company, listed as a donor of \$250 in 1972. His brother, Mortimer, believed to have served at one time as Republican County Chairman in Lackawanna County.)

1970
All on Page-
32

1970 1972
6000. P32 11000

It is interesting to note that Fowler & Williams, DeGilio, Oneida Motor Freight, Keelor Crushed Stone and International Salt all slashed their 1972 contributions 50 percent from what they had "donated" in 1970.

Torch Lumber, Wayne Crushed Stone, and Bethlehem Steel continued to contribute \$1,000 in 1972.

Preliminarily, we are now able to report that Bethlehem's \$1,000 was forwarded in 1972 to the troop commander at Washington, Pa., in response to a solicitation letter from him. It seems that Bethlehem has been making this a standard contribution going back at least to 1958 and probably even further than that. Further information will be contained in Burke's supplemental memorandum to be submitted later.

The record of collections listed three contributions of \$750 in 1970. They came from the following:

Harry Sugarman, Eynon Drug, Eynon.
Weston Components, Archbald.
Northeastern National Bank, Scranton.

Harry Sugarman is now deceased. From an ordinary small drug store Sugarman created a merchandising empire that now operates in a large shopping center located about midway between Scranton and Carbondale on U.S. 6.

Eynon Drug is probably one of the biggest traffic generators in this section of Pennsylvania and only this week announced plans for still greater expansion. One of the interesting aspects of this situation is that the solicitors obtained the \$750 from Sugarman and took \$50 additional from the firm's Baking Department.

Weston Components is an industrial concern located in the same general area as Eynon Drug and it is to be noted that Weston's contribution of \$750 in 1970 was reduced to \$375 in 1972.

In the case of the Northeastern National Bank this appears to be exercise of a theory that "the bigger the bank the bigger the bite." This is one of the biggest, if not the biggest, in the area with a number of branches, including some in the Pocono Mountain resort area. Former Governor William Scranton either is now or has been a director of Northeastern, and maintains an office in the bank's building.

Interestingly, the "gift" of \$750 in 1970 was drastically reduced to \$250 in 1972.

This brought the Northeastern more in line with the other big bank in downtown Scranton, the Third National, which contributed \$250 in 1970 and \$250 again in 1972.

While on the subject of banks, it may be well to point out that gifts were "accepted" from a score or more of other banks, some of which were listed at \$100 and the majority of which were put down for \$50.

There ~~was~~^{were} a donation^s of \$300 from the First National of Peckville, and \$200 from the First National of Olyphant in 1970 and 1972. It should be pointed out, however, that both of these banks are in reasonable proximity to the Blakely Barracks of the State Police whose personnel requiring banking services could be expected to apply. *The old Forge Bank gave \$150 in 1970. The South Side Bank gave \$125 that year.*

Another nice little tid-bit involving area banks was the fact that the solicitors "hit" the Dalton Branch of the First National Bank of Carbondale for \$100 and followed that up by getting another \$100 from the main office. It might be interesting to find out if the parent bank was aware of the branch's contribution.

The \$500 class continued the pattern evidenced in the \$1,000 givers. In 1970 the following donated \$500 each:

- Rydzik Lumber Co., Main Street, Simpson.
- Fortuner Moving (Joe Fortuner), Scranton-Carbondale Highway, Carbondale
- John C. Baumann, scrap dealer, Main Street, Childs.
- Red Star Express Lines, Auburn, N.Y. (John F. Duckett)
- Gene Gasparini, Main Street, Peckville.
- Ezra Stipp Construction Co., Love Road, Scranton.
- Mark IV Homes, Old Forge, Pa.

In 1972, only Baumann and Red Star Express stood pat with \$500 donations each. Rydzik Lumber reduced its contribution to \$250, and 80 per cent reductions to \$100 were made by Fortuner Moving and Stipp Construction. We failed to find any 1972 donation from Gasparini.

There was one reversal of the trend, however, when Mark IV Homes, a \$200 donor in 1970, moved up to \$500 in 1972. We have been able to find only ~~three~~ other instances where 1970 figures were increased. Vince Caljean, Caljean Vending, Archbald moved up his gift from \$200 to \$250. Arco Auto Carriers, Inc., Scranton increased its contribution from \$50 in 1970 to \$200 in 1972, the Scranton Tribune went from \$150 in 1970 to \$200 in 1972, and the Northeastern Technical Corporation, Deer Lake, Fleetville went from \$100 up to \$200.

Cresswell Drilling Co., Dalton went up from \$125 to 150.

(Note--Truman Burke plans to make contact with Mark IV Homes soon. It has been ascertained that Paul Delaney, who was the one contacted by the State Police, is no longer there.)

Two late discoveries, Stephens Ford Sales of Moscow, from \$100 in 1970 to \$200 in 1972, and Clifford Motors, Clifford, up from \$100 to \$150.

Only one donor was shown at the \$400 figure, H.B. Sproul Construction Co., Scranton, in 1970. This was cut to \$300 in 1972.

Having disclosed that Red Star Express in the foregoing \$500 class is a New York State concern with an Auburn address, this naturally raises questions about why it should be giving money to a Pennsylvania police pension fund.

OUT OF STATE
↓

The inquiry should be directed to ^{why} other companies with addresses outside Pennsylvania, or in parts of Pennsylvania not within the jurisdiction of Troop R, should be bestowing largesse on solicitors, or others acting in behalf of the latter.

OUT OF STATE

Here are the outfits that are suspect: *from 1970 LIST*

- Irby Construction Co., Jackson, Miss., #50. - 1970 p. 13, 70.
 - The Austin Co., Engineers and Builders, Roselle, N.J., \$50. p. 13, 70.
 - Lohican Camps, Kenilworth, N.J., \$50. p. 13, 70
 - APA Transport Corp., N. Bergen, N.J., \$50. p. 13, 70
 - John Arborio, Inc. Poughkeepsie, N.Y. #100. p. 22, 70
 - James D. Morrissey, Inc., Philadelphia, Pa., \$100. p. 22, 70
 - Hawk Mobile Homes, Syracuse, N.Y. \$100. p. 22, 70
 - Jones & Meac Construction Co., Apalachin, N.Y., \$100. p. 22, 70
 - Amerco System (Kargo Service 154), Horsham, Pa. \$100.
 - Channel Master Division of Avnet, Inc. Ellenville, N.Y. ~~\$100~~ p. 21, 70
\$100 and \$25.
 - Hadden Safety Industries, Inc., Downingtown, Pa., \$200. p. 17, 72
 - Bondale Construction Corp., Schenectady, N.Y., \$250. p. 19, 72
 - Joyce Western Corp., Andover, N.Y., \$200. p. 25, 70
 - Delaware Sand & Gravel Co., Port Jervis, N.Y. \$100. p. 22, 70
- (Note--This city is just across the river from Pike County, Pa., which is in Troop R territory, and the company probably makes deliveries.) This is in the area where I-84 has been under construction for the past few years.) *70 72*
- Cinecom Corp., New York, N.Y., \$150 and \$150. p. 7, 72 p. 24, 70.
- (Note--This company has been involved a couple of times in recent months for exhibiting X-rated movies in its Lackawanna County ~~theaters~~ theaters.)

** Also give to Troop R 1971 \$500 Page 4 in Pike County.*

in controversy
As shown in exhibit
at
congress
3/21

* We have made the belated discovery that Joyce Western Corp., which appears in the foregoing list, also shows in the Troop R collections record for 1971 as a \$500 contributor.

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Elective (and some appointive) officials, past and present, and/or companies with which they are, or have been, identified during their business life are also shown to have been solicited.

We have mentioned former Gov. William Scranton earlier as having been associated with the Northeastern National Bank. In the past he has also been identified with International Textbook Company, which contributed \$200 in 1970. The same sum was donated in 1972 by INTEXT, understood to be the new name for the old firm under a corporate restructuring of the International Correspondence School complex.

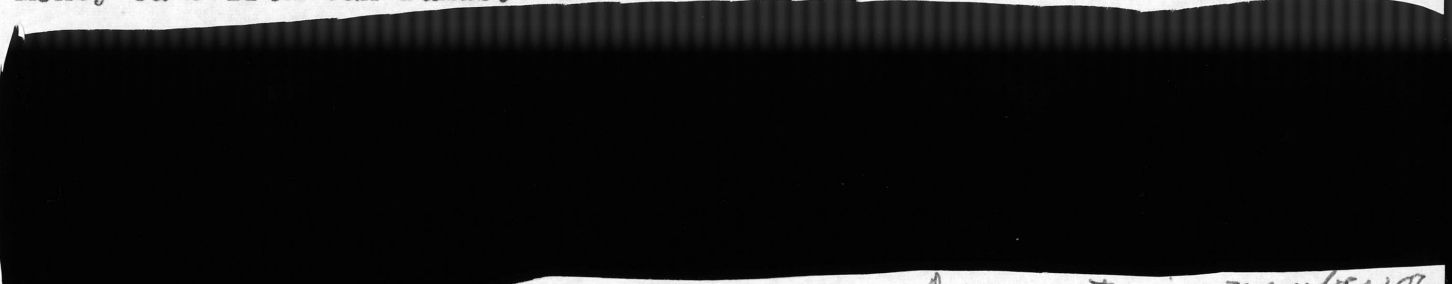
In 1970 the solicitors obtained \$100 from the Lackawanna County Commissioners at a time when the Democrats constituted the majority on the board. Was this money from tax funds or did it come from the majority commissioners' private finances? One of the majority commissioners, Edward Zipay, was listed as a donor of \$100 in 1970 and another \$100 in 1972 through his automobile agency, Zipay Pontiac-Buick, Inc., in Archbald.

\$100
Demonstrating unquestionable impartiality, the solicitors also extracted a ~~\$50~~ gift from the Lackawanna County Republican Committee in 1970. In both years they also obtained \$100 from the Snowdon Funeral Home, founded by the late Howard J. Snowdon, a Republican mayor of Scranton in the early 40s.

The S.G. Mastriani Company, which is headed by former County Engineer Samuel Mastriani, who served under Democratic administrations, contributed \$50 in 1970 and \$50 in 1972. Dunmore District Magistrate Michael Polizzi, ~~was~~ a Democrat, is listed as a \$100 donor in 1970.

Manny Gelb, formerly a boxing referee and now a member of the State Athletic Commission, was solicited for \$25 in 1972.

The supervisors of five townships in Lackawanna County are also listed as contributors. At this time we do not know whether these are donations as private citizens or whether the money came from tax funds.



prestige
Former State Senator Hugh McMenamin, a Democrat, is a member of the law firm of Warren, Hill, Henkelman & McMenamin which gave \$100 in 1970.

In addition to the comparisons between 1970 and 1972 figures already tabulated, we have compiled data covering contributions ranging from the \$300 class down to and including the \$125 contributors. These are set forth, with comments where appropriate, as follow:

	<u>1970</u>	<u>1972</u>
Moffatt Premium Anthracite Sales, Taylor	\$300	\$300
Jerry Lamberti Excavating, Scranton	300	300
(Note--1970 list also shows \$50 from Lamberti Excavating & Trucking, same address)		
DeFazio Express Machinery and Paper Haulers, Moosic (Ben DeFazio)	300	300
(Note--DeFazio Amusement Company, Donald DeFazio, located at same address, paid \$100 in 1972)		
Frank Bolus Trucking, Scranton	300	200 (down 1/3)
Jack LaRue, Consumers Coal Co., Scranton	300	300
Cove Haven, Lakeville	300	200 (down 1/3)
Siniawa Equipment Rental, Bell Mt., Scranton	250	---
(Note--1972 report lists George Siniawa Auto Repair, R.D.L., Olyphant, paying \$50 in cash)		
Walczak Lumber Company, Clifford	250	250
Mark Truck Rental, Scranton	250	---
(Note--1972 report lists \$100 for same name but gives address at 1445 East Drinker St., in Dunmore. There is a Mark Truck Shop at that address)		
Parodi Cigar Corp., Scranton	250	100 (down 60 %)
William Gilchrist Trucking, Old Forge	250	150 (down 40 %)
Johnson's Towing Service, Scranton	250	150
(Note--This donor, in 1972, was permitted to pay in three instalments of \$50 each)		
John Richards, Trans-Ways Co., Moscow	---	250
J. & J. Excavating, Jessup	200	---
Tuzze Brothers Trucking, Carbondale	200	100 (cut in half)
William Memolo, Bilmar Enterprises, Jessup	200	200
Glenn Chevrolet, Scranton	200	200
Pennsylvania Gas & Water Co., Scranton	200	---
(Note--This is an area-wide utility that will probably be found to have been donors to other troops. We know the 1971 list for Troop P, Wyoming, carries them for \$200.)		
U.S. Textile Machine Co., Scranton	200	50 (cut 3/4)
S. & S. Amusements, R.D., Olyphant	200	150 (cut 25 %)
Ellsworth Farms, South Montrose	200	---
Gentex Corporation, Simpson	200	150 (cut 25 %)
S. & B. Trucking, Old Forge	200	---
Paul Emiliani Coal & Fuel, Scranton	200	200
Great A. & P. Tea Company, Scranton	200	200
Simpson Motor Truck Co., Inc., Scranton	200	100 (cut in half)
Crea Cadillac, Inc., Scranton	200	200
Midvalley Fuel Sales, Dickson City	200	100 (cut in half)
C. & S. Excavating Company, Dunmore	200	100 (cut in half)
Koerner Ford, Scranton	200	200
Ben Laperro, Laperro Oil Co., Inc., Carbondale	200	200

(continued)

~~(1972)xxxxx1972x~~
1970 1972

Giant Markets, Scranton	200	150 (cut 1/3)
DeNaples Auto Parts, Dunmore	200	200
(Note--Publicity recently about PennDOT plans to spend around \$90,000 to screen massive junk yard of this firm from view of those traveling I-81.)		
Edwards Bros., Custom Butchering, Dalton	200	200
(Note--Dick Edwards of this outfit believed to be same one who promoted Benton Township Supervisors gift of \$200 in 1972)		
Pioneer Lincoln-Mercury, Scranton	200	200
Vince Galko Trucking, Carbondale	200	100 (cut in half)
Note--The 1972 donation was carried under listing of Galko & Sons Equipment Rental)		
Joe Petak Trucking, Simpson	200	200
Wyoming Sand & Stone, Falls, Pa.	200	---
Meli Inc Construction Co., Inc., Dunmore	200	200
LaCoe & Richards, R.D.2, at Clarks Summit	---	200
Mine-Mill-Industrial Supplies, Moosic	200 ---	200
Marmo Pontiac Sales & Service, Moosic	---	200
Empire Contracting Company, Old Forge	---	200
Stephens Ford Sales & Service, Moscow	200 100	200
Staforsky Blacktopping, Archbald	---	200
Quaker Leasing, Inc., Scranton	150	150
Globe Store, Scranton (Div. of J. Wanamaker)	150	150
Michael C. Naro Trucking, Dunmore	150	150
A. Fick Trucking, R.D.3 Moscow	150	100 (cut 1/3)
Lewis Brothers Garage, R.D. Olyphant	150	150
Pompey Coal Co., Jessup	150	---
Scranton Dodge, Scranton	150	150
Paul Gronski Garage, Moosic	150	150
Merchants Produce, Moosic	150	---
Ray's Garage, Auto Parts, Moscow	150	---
Idle Hour Bowling Lanes, Route 6, Dickson	150	100 (cut 1/3)
James Mullen, Trucking, Mayfield	150	---
Roy Ayres Trucking, Milwaukee, Pa.	150	---
Semenza Bros. Fireworks, Old Forge	150	---
Phil Curcio Trucking, Carbondale	150	---
Katz Underwear Co., Honesdale	150	50 (cut 2/3)
Kerr Motor Lines, New Milford, Pa.	150	---
Clifford Motors, Inc, Clifford	150	150
Conrad's Trucking, Route 6, Eynon	---	150
Black Diamond Fast Freight, Scranton	125	125
Highhouse Oil Company, Honesdale	125	50 (down 60 %)

Scranton Dry Goods Co. Scranton

[Handwritten scribbles and signatures]

Bearing in mind that Troop R collections for both 1970 and 1972 totalled \$153,054, we have ascertained from our examination of the available reports that there were 1,139 individual donations ranging from \$5 to \$300 for a total of \$84,210, or 55 per cent of the two-year total.

The breakdown discloses that 1,016 of the 1,139 gifts were concentrated in the groupings of "\$100 or less."

These are the significant figures:

<u>Class</u>	<u>Total of Donors</u>	<u>Money Total</u>
Under \$50 (includes 167 at \$25 each in 1972. Figures for 1970 not made available.)	216	\$4,860
	516	
\$50	224	25,800
\$100	284	28,400
\$150	33	4,950
\$200	61	12,200
\$250	14	3,500
\$300	15	4,500
	-----	-----
	1,139	84,210

Also regarded as significant is the fact that the number of individual contributions declined from 165 to 119 in the \$100 category in 1972, and from 311 to 205 in the \$50 category.

Newspapers and a newspaper distributor were among those canvassed by the Troop R solicitors. The Anthracite News, which distributes The Scrantonian on Sunday and all out-of-town newspapers, contributed \$100 in 1970 and \$100 in 1972. The Scranton Tribune donated \$150 in 1970 and \$200 in 1972 and the Scranton Times gave \$100 in 1972. The Carbondale Review made a \$100 contribution in 1970.

The Globe Store, Scranton, a division of John Wanamaker in Philadelphia, which contributed \$150 in both years, ~~was~~ already has been listed among the donors. Others in the mercantile group included the Scranton Dry Goods Company, in 1970, \$100; the Home Furniture Company, Scranton, \$100, and Scranton Talk, Inc., formerly located in Central City in Scranton, but now occupying a new place of business on U.S. 6, near the Viewmont Mall, \$50 in 1972.

in 1970,

in 1970,

Also noted in this analysis is the tendency "to say it with flowers." Three flower shops were among the business places solicited. ~~Nossal~~ Nossal Flower Shop in Olyphant gave \$50; Spedding, Florist, Carbondale, gave \$25, and Palumbo Florist, Dunmore, gave \$10.

The AAA Motor Club of Northeastern Pennsylvania contributed \$100 in 1970 and repeated in 1972. The donations were credited to the club's former name, Lackawanna Motor Club.

The Country Club of Scranton was listed among the \$100 contributors.

Summer camps were not immune to solicitation. The 1970 record of collections shows seven of them contributed \$50 each, obviously a uniform figure which could be construed as "suggested." They were: Camp Towanda, R.D.1, Honesdale; Tyler Hill Camp, Tyler Hill, Wayne County; Indian Head Camp, Lookout, Wayne County, Trail's End Camp, Beachlake, Wayne County; Pine Forest Camps, Greeley, Pike County; Camp Shohola for Boys, Inc., Greeley, Pike County, and Lohican Camps, Kenilworth, N.J.

There were numerous instances where more than one member of the same family was approached.

We have already mentioned Ben DeFazio and Donald DeFazio of Moosic. John Piccotti, Old Forge Lumber Company, Old Forge, and Peter Piccotti, Piccotti Construction Company, Old Forge, contributed \$50 each in 1972.

In the Churilla family three members conduct garages on North Keyser Avenue and West Market Street in Scranton. In 1972 both Mike and Tom gave \$25 in cash and John was the donor of a \$30 check.

in Scranton

Another "triple-header" involved Myer Feibus, Crown Muffler Shop; Joseph, Anthracite Plate Glass Company, and Robert, Feibus-Gordon Company.

In Carbondale, the list of contributors included Ben and John Laperro.

Charles Boyarsky, Boyarsky's Service Station, R.D.1, Olyphant, and Anthony Boyarsky, Boyarsky's Cafe, R.D. 1, Olyphant, elected to pay cash of \$50 and \$100, respectively, when they were visited in 1972.

Fred Skaluba has the Dodge agency in Dunmore and gave \$50 in 1972. Robert, an official of Island Auto Sales, Scranton, a Chrysler-Plymouth dealer, donated \$100.

Teamsters Local No. 229, Scranton, is listed as having donated \$50 in 1970 and \$100 in 1972.

Evidence that there was no plan to suspend operations in the future appears in 1972 Report No. 4 which instructs somebody to "send letter in future" to Al Dente, Jr., at Scranton address of Montclair Motors, which operates at two different locations.

Candy companies were approached for donations. Gertrude Hawk's Candies, Inc., of Dunmore, which also operates one of the better known restaurants in the area, contributed \$50 in 1970 and \$100 in 1972. A donation of \$100 was also received from the Sweet Heart Candy Company, Duryea.

Financially distressed companies fared no better than their more affluent neighbors, it would appear.

We have yet to review what transpired in the territory of Troop P in Wyoming, but it can be stated here, for purposes of the record, that solicitors obtained \$1,500 in 1971 from the Stegmaier Brewing Company, Wilkes-Barre, and \$500 more in 1972.

It has been a matter of public knowledge that this brewery is now and has been experiencing financial difficulties, particularly as an aftermath of the big flood in June, 1972. Newspaper articles have told how the company's management and the union have been intensely collaborating in a joint effort to keep the brewery operating and to save the jobs of a couple of hundred workers.

In Scranton, the Williams Baking Company was importuned to "give" \$100 at a time when it was in bankruptcy and trying to reorganize. The company has just been sold to a food corporation which has extensive plans to modernize, although the bakery will continue to operate under the same trade name.

There also was the Scranton Corporation (formerly the Scranton Lace Co.), which for years was involved in bankruptcy litigation. This corporation gave a modest \$25.

The Scranton Transit Company, now defunct, contributed \$100 in 1970. It was out of business by the time the 1972 collections were made.

The headquarters of Troop R in Dunmore is located in what is known as the Keystone Industrial Park. The record reflects that Troop R solicitors closely canvassed the industrial concerns which have plants in the area. They also appear to have concentrated much of the collection effort along U.S. Route 6 from Scranton to Carbondale; U.S. Route 11 in the Scranton-Chinchilla-Clarks Summit areas; along North and South Keyser Avenues in North and West Scranton, Taylor and Old Forge; in the Borough of Old Forge itself, and in areas adjacent to interchanges of Interstate 81.

A substantial number of resorts and development companies in the Pocono Mountains ~~territory~~ and other areas in Troop R territory *were also canvassed.*

Some of the better known and, in some cases, long established companies who were contributors of amounts ranging from \$25 to \$100 have been selected at random as follows:

Charles B. Scott Co., Scranton, \$100.
Anthracite Bridge Co., Scranton, \$100.
Riverdale Mfg. Co., Inc., Carbondale, \$100.
Linder Brothers, Scranton, \$100.
Billig Shoe Co., Inc., Peckville, \$50.
Hendrick Mfg. Co., Carbondale, \$50.
Nivert Metal Supply, Inc., Keystone Industrial Park, Dunmore, \$50.
The Trane Co., Industrial Park, Dunmore, \$100.
Jermyn Mill & Grain Co., Jermyn, \$100.
Wesel Manufacturing Company, Scranton, \$50.
Scranton Casket Co., Scranton, \$75.
Robbins Door & Sash Co., Scranton, \$100.
Swanee Paper Co., Ransom, Pa., \$25.
Affiliated Food Distributors, Inc., Scranton, \$50.
Radio Corporation of America, Industrial Park, Dunmore, \$50.
Brook Manufacturing Co., Old Forge, \$100.
Scranton Airways, Scranton Municipal Airport, R.D. 1, Clarks Summit, \$25.
Anemostat Products Division, Dynamics Corp. of America, Scranton, \$50.
Lorenson-Matthews Mfg. Co., Dickson City, \$50.
John Deere Tractor Co., Industrial Park, Dunmore, \$25.
Manhattan Shirt Co., Scranton, \$25 (in cash).
Ralph E. Weeks Co., Inc., Scranton, \$50.
Samuel J. Aronsohn, Inc., Scranton (Petersburg Silk Mill), \$100.
Wallace-Murray Corp., Scranton, \$50.
Eureka Specialty Printing Co., Industrial Park, Dunmore, \$25.

HIGH POINTS OF RECORD AT TROOP P, WYOMING

The situation at Troop P, Wyoming, is practically a carbon copy of that found in Troop R, Dunmore. Only the names and locations are different, the general pattern is the same.

In 1970, Troop P received 432 contributions for a total of \$45,920. In 1972, there were 295 donations for a total of \$24,435. The two-year total of \$70,355 is less than half of the two-year total reported by Troop R.

The 1971 record of collections covered ^{only} donations that were \$50 and over. The 1972 record listed all receipts.

The Hurricane Agnes flood which devastated the Wyoming Valley in June of 1972, and also badly crippled communities along the Susquehanna River in Bradford, Wyoming, Luzerne and Columbia Counties, had ~~xxx~~ practically no effect on the solicitation. The next to the last report sheet ~~xxx~~ for 1972 bears the date of June 20, three days before the flood began, and only 20 contributions were received after that.

As was the case with Troop R, we have a group of donors with out-of-town addresses. Heading this contingent is Joyce Western Corporation, Andover, N.Y., previously reported as a contributor of \$200 to Troop R in Dunmore. Joyce Western gave \$500 to Troop P in 1971.

Others from out of state who contributed in 1972 are:

- Avella Construction Co., Endicott, N.Y., \$100.
- Lane Construction Co., Meriden, Conn., \$50.
- Southern Oil Co., Inc. of New York, Horseheads, N.Y., \$100.
- J.L. Allen, Box 341, Tuscola, Ill., \$100.
- Moore's Truck Service, Binghamton, N.Y., \$100.
- ~~Grover Farms, Inc., \$500~~

In addition, the Dalrymple Gravel and Contracting Co., Elmira, N.Y., gave \$100 in 1972. In the same year there was a \$125 donation from Grover Farms, Inc., Reistertown Road, Baltimore, Md., which is seen as duplicating a contribution of \$125 in 1971 by Grover Farms, Inc., of Grover, Pa. Donations of \$100 were also made by Dalco Contractors, Elmira, and M & G Convoy, Inc, Buffalo.

Other "forays" across the border into New York State had the Marine-Midland Bank, Waverly, N.Y., as a target. The collection sheet dated April 11, 1972, reflects a \$100 donation from this source, but it appears there was still another visit because there also is a contribution of \$20 from the same bank shown on the report sheet for June 20, just before the flood.

The record also shows that Moose Lodge No. 490 in Waverly was credited with a \$50 donation in May of '72. Valley Creamery, Inc., also of Waverly, was a \$100 contributor.

The Troop P record of collections also shows contributions of \$50 and \$100 from Friedman's Express, Inc., 220 Conyngham Avenue, Wilkes-Barre. This is understood to be (subject to verification) a terminal of a Brooklyn, N.Y.-based trucking outfit of the same name which has had ties in the past to major racketeers in the New York metropolitan area.

Abe Chait, one of the big truckers in the garment industry, was listed in 1960 as having an interest in Friedman's Express. His pedigree appears at Pages 505-506 of the U.S. Senate Rackets Committee final report, Part 3, dated ~~3-28-60~~ 3-28-60. Copy of said report accompanies this memorandum.

The principal contributors in the Troop P area in 1971 and 1972 were the Stegmaier Brewing Company, Wilkes-Barre, and the Pagnotti Coal Company, Old Forge and Pittston. Each gave \$1,500 in 1971 and \$500 in 1972.

(Note--The Pagnotti parent concern is Pagnotti Enterprises. The No. 1 Contracting Co. is reported to be another affiliate and to have held a number of lucrative State highway contracts. Another affiliate is a cable TV concern just beginning to function in the Scranton area.)

Next ~~is~~ on the list of big contributors is Sordoni Enterprises, founded by former State Senator A.J. Sordoni. Sordoni interests also include the Sordoni Construction Co., Forty Fort, and the Commonwealth Telephone Co., Dallas, Pa.

The construction company and the telephone company gave \$350 and \$300, respectively, in 1971, and Sordoni Enterprises was listed for \$500 in 1972.

LaBar Truck Rental, Berwick, was a \$1,000 contributor in 1971 but dropped to \$300 in 1972.

Next came Addy Asphalt Construction Co., Wilkes-Barre, with donations of \$750 and \$500, respectively, and Biscontini Warehouse, Kingston, with \$750 in '71 and \$300 in '72. The Addy firm is believed to have been the one which recently resurfaced the runways at Wilkes-Barre-Scranton Airport. Biscontini is reported to ~~be~~ be the successor to the Quackenbush interests ~~in~~ in furnishing warehousing facilities for the State Liquor Control Board for Northeastern Pennsylvania since the Shapp administration came to power.

Santarella Vibrated Block Co., West Wyoming

171 300
'72 100

The other principal contributors in the Troop P territory for the two years in question were:

	1970 <u>1971</u>	<u>1972</u>
Pocono Downs, Inc., Plains Township	\$500	\$100
<p><u>Note</u>--The Shamrock Racing Association, which also uses the same track, gave \$100 each year)</p>		
Stearns Service Co., Inc. Nanticoke	500	---
Blue Coal Company, Wilkes-Barre	500	250
John B. Corgan, Wyoming Ave., Kingston	350	---
Sylvania Electric Products, Inc., Towanda	350	200
Ballibay Camps, Inc., Camptown	300	
Greater Wilkes-Barre Clearing House Association	300 300	300
Nationwide Auto Auction, Inc., Exeter	300	---
Troy Dairy, Troy, Pa.	300	300
Monro & Gustin, Troy, Pa.	300	---
Outwater Pontiac-Cadillac, Inc., Wysox	300	---
" " " " " E. Towanda	---	300
S.E. Williams of Canton, Inc., Canton	250	200
Penn Refrigeration Service Corporation of Wilkes-Barre	250	100
Lispi Enterprises, 1218 Highway 315, Wilkes-Barre	250	---
Lispi Enterprises, 1218 Highway 315, Wilkes-Barre	250	---
<p>(<u>Note</u>--Why the two separate donations in this case? If it's an inadvertent duplication this is the way it appears on the sheet.)</p>		
Glasgow, Inc., Nanticoke	250	<u>100</u>

As noted in the foregoing group, the pattern regarding banks varied to the extent that clearing house associations were also solicited in Wilkes-Barre and Pittston. The Pittston unit was a \$100 contributor in 1971.

There were some variations from the usual pattern of \$50 donations from the smaller banks. Again it appears a case of "the bigger the bank the bigger the bite."

As examples, Wyoming National, Wilkes-Barre, gave \$200 and \$100, respectively; First National, Towanda, gave \$150 each year; Citizens National, Towanda, donated \$100 each year, and Citizens National, Tunkhannock, gave \$200 in 1971.

Bus companies and unions also were on the Troop P record of collections. Teamsters Local No. 401 put up \$100 each year and the Martz Bus Drivers Union, Wilkes-Barre, gave \$100 in 1971. The Frank Martz Coach Co., Wilkes-Barre donated \$100 each year, the Yatesville Bus Company of Pittston gave \$50 in 1972, and the Williams Bus Lines of Wilkes-Barre also was a \$50 donor in 1972. The Wilkes-Barre Transit Company was a contributor of \$125 and 50, respectively.

Newspaper contributions also appeared in the Troop P reports, repeating the pattern noticed in Troop R. The Sayre Evening Times donated \$50 each year and so did the Towanda Daily Review. The Benton American gave \$25 in 1972. The Wilkes-Barre newspapers were conspicuously absent.

This might be a good place to point up some of the oddities.

| There's a \$25 contribution listed as "St. Francis H.N.S., Nanticoke" in the 1972 report. The common interpretation of "H.N.S." around here is "Holy Name Society."

It also appears that the solicitors may be "taking to the water." There is a \$100 donation in ~~1971~~ 1971 from Verd Harris Marine Company, Harveys Lake, Luzerne County. The record also lists "Joe's Marine, Sayre," as having given \$50 in each year, and "Jim's Marine, Sayre, with a \$50 donation in 1972.

Also among the oddities:

A \$200 contribution from the Retired State Police Association of Pennsylvania, Inc., and a \$100 donation from Frank Albert Memorial Lodge No. 43, Fraternal Order of Police, Wyoming, both in 1971, plus \$50 more in '72 *by FOP.*
The initial appearance of "A Friend" in the ~~1971~~ 1971 tabulation as donor of \$100.

Fraternal organizations, such as the American Legion, V.F.W., Elks, Moose, etc., were closely canvassed, just as had been previously established in Troop R.

An interesting entry in this category was the Mifflin Township Forest Rangers Fire Co. No. 1, Mifflinville, donor of \$25 "in cash" in 1972.

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Lawyers and law firms, particularly in the Wyoming County and Bradford County areas, were also solicited, apparently with rather good results.

A counterpart of the AAA affiliate in Scranton, the Wyoming Valley Motor Club of Kingston and Wilkes-Barre, is recorded as donating \$100 and \$50, respectively.

The Hanover Township Supervisors were credited with a \$50 gift in 1971, only a fraction of what had been solicited from townships in Troop R's territory.

A peculiarly named organization, the Back Mountain Enduro Riders Motorcycle Club, Inc., Dallas, Pa., gave \$50 in 1971, as did the Pennsylvania Manufacturers Association, Inc., Wilkes-Barre.

A Dairylea Co-op was among the Dunmore troop contributors and the Troop P record lists not only the Dairylea Co-operative, Inc., of Wilkes-Barre, but the Dairymen's League Co-operative, Camptown, at \$50 each, the same as paid in the Scranton area.

In the list of Troop P contributors the utility companies were well represented.

Sordoni interests'

In addition to the Commonwealth Telephone Company contribution already referred to, there ~~was~~ '71 contribution of \$100 by Bell Telephone Co., Philadelphia, and Canton Telephone Co., Canton, was listed as 1972 donor of \$50.

The Pennsylvania Gas and Water Company, Wilkes-Barre, donated \$200 in 1971. Previously it had also been listed as a contributor through the Scranton office.

The sum of \$100 was obtained from U.G.I. Corporation, Kingston, in 1971.

The Sullivan County Rural Electric Co-operative at Forksville gave \$50 in 1971 and \$50 in 1972, and the same firm's Dushore office produced \$50 in 1972.

The Claverack Electric Co-operative, Inc., at Towanda, gave \$50 in 1971.

An additional oddity --a \$50 contribution by the Pettebone Estate, 817 United Penn Bank Building, Wilkes-Barre, in '71, repeated a year later by Howell & Jones, Inc., agents for the estate. What possible reason would the solicitors have for going to the 8th floor of a downtown office building to get this one? Is this pursuit into the hereafter?

Other contributions to Troop P selected at random from the 1971 and 1972 records follow:

	<u>1971</u>	<u>1972</u>
Percy Brown's, Wilkes-Barre	\$50	---
Howard Johnson's Motor Lodge, Rt. 315, Pittston	50	---
Finch Mobile Home Sales, Inc., R.D.1, Athens, Pa.	200	
Wyoming Frocks, Inc., Wyoming	50	---
Leslie Fay, New York and Wilkes-Barre	100	100
C.B.M. Coal Co., Wilkes-Barre	200	100
Sterling Products Co., Kingston	200	---
Valley Paperback Mfgs., Inc., Dallas, Pa.	200	50
Croft Ford, Inc., Athens, Pa.	200	200
Hall Motor Co. Co., Troy, Pa.	200	200
Tuscarora Mutual Life Insurance Co., Wyalusing	150	150
Ingersoll Rand Co., Athens, Pa.	150	200
James Lyon, R.D.1, Troy, Pa. (Who is he?)	150	---
Phil Kendall, Troy, Pa. (Who is he)	125	---
Giffin Construction Co., Leraysville, Pa.	150	100
Mutual Products, Inc., Wellsburg, N.Y.	200	---
Calvin C. Cole, Sayre, Pa.	200	---
Masonite Corporation, Towanda	200	---
Boston Store, South Main St., Wilkes-Barre	100	50