## HOUSE OF REPRESENTATIVES COMMITTEE TO INVESTIGATE THE ADMINISTRATION OF JUSTICE Commonwealth of Pennsylvania Harrisburg, Pennsylvania

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	MEMORANDUM			
		Ву	Truman Burke	
		Date_	July 5, 1973	
FILE: cc:	FRATERNAL ORDER OF POLICE - Lodge No Operation "Fun"	. 91		

On June 29, 1973, Mr. Thomas Kalyvas, Vice President, U. S. Utilities Services, Inc., John Hancock Building, Second Floor, Monroeville Mall, Monroeville, Pennsylvania, telephone No. 412:373–1370, advised that his company was solicited by Fraternal Order of Police, Lodge No. 91. His records show that a contribution of \$110.00 was made payable to Lodge No. 91, as evidenced by check No. 101, dated May 18, 1971. The voucher shows that the check was issued for a 1/3rd page ad. Mr. Kalyvas advised that the cancelled check was not immediately available. He does not know of any specific individual who would have solicited his company.

It should be noted that Fraternal Order of Police, Lodge No. 91, is listed at 845 Irwin Drive, Pittsburgh, Pennsylvania (South Hills section), telephone No. 412:884–4447. The officers are as follows:

President Jo	oh <b>n</b> Garafolo
8 1	
	Actively employed with Monroeville
	Police Department )
SecretaryA	Ido Gaburri
( ,	Actively employed with Baldwin Police Dept.)
Treasurer	ichael McGurk
( )	Actively Chief of Swissvale Police Department )

Fraternal Order of Police July 5, 1973 Page 2

The Fraternal Order of Police, Lodge No. 91, is made up of suburban police officers in Allegheny County, which does not include members of the City of Pittsburgh.

## HOUSE OF REPRESENTATIVES COMMITTEE TO INVESTIGATE THE ADMINISTRATION OF JUSTICE Commonwealth of Pennsylvania Harrisburg, Pennsylvania

Him

## MEMORANDUM

Ву	Truman Burke
Date_	July 20, 1973

FILE: FRATERNAL ORDER OF POLICE

1. Todd Dobkin was served with a subpoena and proceeded to furnish the following information:

He is President of Allied Block Chemical Company, New Eagle, Pennsylvania, telephone No. 412:381–4647. The only other officers in the company are his sons, Roland (Secretary) and Edward (Treasurer).

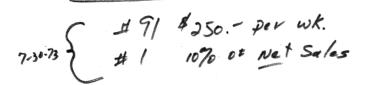
His business is selling household cleaning products, with a total annual gross revenue of \$2,000,000. Stross Sales for FOP'S #280,000. Annually.

Approximately ten years ago, he had a written contract with Fraternal Order of Police, Lodge #91, whereby he would canvass and sell by telephone cleansing products and in return give Lodge #91 a commission (10%). Because of him needing someone to help represent or guarantee his products or show good faith in his products, Lodge #91 agreed to stand behind the sales which were made locally, namely Allegheny County.

Since the original written contract, there have been year to year verbal contracts whereby he would continue to serve approximately 2700 housewives with various household cleansing products.

He has 60 persons employed with his company, however only seven or eight employees are involved in telephone solicitations with the various housewives in the area. There are two employees who make the actual delivery and pick up the cash or checks for the products.

The telephone solicitors work strictly on a commission basis of approximately 18% of the sales. The delivery team receives approximately 7% commission. Mr. Dobkin advised that the total commission given to Lodge #91 is approximately \$15,000 annually.



## FRATERNAL ORDER OF POLICE - 2

Mr. Dobkin is aware of no complaints from customers which have required Lodge #91 to be involved. He simply employed this procedure ten years ago in order for him to better promote his products. He is now nationally known and could really survive with the existing housewife accounts without help of Lodge #91. He stated they were willing to help him in the beginning and, for that reason, he continues to provide them with 10% of the sales.

Approximately several years ago, he entered into a similar agreement with FOP, Fort Pitt Lodge  $^{\#}1$ , and their commission is normally \$1,000 a year.

He does not sell on behalf of or utilize any other law enforcement or related agency except Lodge #91 and Fort Pitt Lodge #1.

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STICKER

1,145.-

1,412,-

665,-

907. -

400.75 744.25

494.20 917.80

	FOP-Lodge #91 [Associate Momberships]					
Date	Statemen T Number	Cash	Check	Bross Amount	AMT. Due #91	Amt. Due solitor
3-23-72	14	#510,-	1,440	1950	682.50	1,267.50
3-30-72	15	310,-	1,257.50	1,567.50	548.62	1,018.88
4-16-72	16	367.50	1,367.50	1,735. —	607.25	1,127.75
4-13-72	17	5-60	1,597.50	2,157.50	754.12	1,402.38
4-20-22	18	450	1,684.50	2,134.50	747.07	1,387.43
4-27-72	19	265	755	1,020.	357	663.—
5-4-72	20	260. —	997.50	1,257,50	440.12	817.38
5-11-72	21	375	1,180	1,555.00	544,25	1,010.75
5-18-72	22	480	1,707.50	2,187.50	765.62	1,421.88
5-25-72	23	355	1,175.00	1,530	535,50	994.50
6-1-72	24	230, -	807.50	1,032.50	362.13	674.37-
6-8-72	25	415	1,212.50	1,627.50	569.63	1,057,87
6-15-72	26	200, -	870. —	1,070	374.50	695.50
6-22-72	27	295	705.50	1,000.50	350.18	650,32
6-29-72	28	300	567.50	867.50	303.63	563.87
7-6-72	29	160,-	570	730	255.50	424,50
7-6-72	30	200	442.50	642,50	224,88	417.62
7-20-72	31	190	360	550	192,50	357,50
7-27-72	32	155.00	485.00	640	224.00	416
8-3-72	33	255,00	520,-	775.00	271.25	503, 75
8-10-72	34	232,50	607.50	840	294	546,-
8-17-72	35	240	627.50	867.50	303.63	563,87
8-24-72	36	417.50	650,-	1,067.50	373.63	693.87
8-31-72	37	335.00	540,-	875	306,25	5 68.75
9-7-72	38	107.50	615	722.50	252,88	469.62
9-14-72	39	285	605	890,-	311.50	518.50
9-21-72	40	200	505	705	246.75	45825
9-28-72	41	485	835	1,320,-	462	8581-
10-5-72	42	502.50	925	1,427.50	499.63	927.87
10-12-72	43	500	430	930,-	325.50	604.50
10-19-72	44	355	540	895	313,25	581.75

10-26-72

11-2-72

45

46

480.-

505,-

11-9-72	47	975,-	1030,-	2,005	- 701.7	75 1,3030;
11-16-72	48	862.50	902,50	1,765	617.75	1,147,25
11-22-72	49	345,-	665,-		353,50	
11-30-72	50	245,-	580	825,-		
12-7-72	51	205	915,-	1,120,-	392	728
2-14-72	52	280	985	1,265,-		822,25
12-21-72	53	145	677.50	822.50		534.62
12-28-72	54	135	555	690.00	241.50	448.50
				74-50-0		
						y Tea
		100 July 1255				
		Sant Land				

FOP-bodge#91 [Associate Memberships] AMT State mon t gross cash checks Due 91 Date AMOUNT Due Solicitor Number 1-4-73 325,-555,-880,-308,-572,-55 1,087.50 1-11-73 901.87 56 300,-1387.50 485.63 1,070.00 994.50 1-18-73 57 460,-1,530,-535.50 58 700.87 1-25-73 1,457.50 2,002.50 1,301,63 545.-1,522.62 750. -2-1-73 59 1,592.50 2,342.50 819.88 60 2-8-73 544.50 819.70 1,522,50 1,797.50 2,342,-2-15-73 61 292.50 528.50 981.50 1,217,50 1,510. -901,25 2-22-73 2,575,-62 1,922.50 1.673.75 652.50 3-1-73 63 875 -2,752.50 3,632.50 1,271.38 2,361.12 2,285.-799.75 3-8-73 1,620,-1,485.25 665. -64 (-5,00) 3-15-73 65 1,590. -2,250.-787.50 1,462.50 655. -樂 3-22-73 66 1.830.-1.498.25 475, -2,305. 806.75 67 435, -1,124.50 3-29-73 1,730. -1,295,-605.50 68 1,334.12 4-5-73 605. -2,052.50 718.38 1,447.50 41-12-73 69 997.50 492.63 914.87 410. -1,407.50 4-19-73 70 1,062.50 960,37 415.-1,477.50 517.13 71 920.-890.50 1,370,-479.50 4-26-73 450. -72 901,87 5-3-73 382.50 1,005,-1,38750 485.63 73 396,38 5-10-73 272.50 860. -1,132.50 736.13 74 5-17-73 255. -1,325,-1,070. -861,25 463.75 523.25 170. -635,-5-24-73 25 805.-281.75 696. -5-31-73 76 491,-243.60 452.40 205,-762.50 398.13 739.37 6-7-73 1,137.50 77 375. -78 Missing 572.50 41,223.-? 6-21-73 79 1,097,50 584.50 1,085.50 26,801.62 11,087.-30,136 . -14,431.59 58,414.02

IMMEDIATE PAST PRESIDENT OTTO P. PLATZ 15 Windsor Place Bethel Park, Pa. 15102 Phone: 835-3890

FINANCIAL SECRETARY ANTHONY HUTSKOW 618 Atlantic Avenue McKeesport, Pa. 15132 Phone 678-0479

CONDUCTOR

JAMES PRICE

Munhall, Pa.

GUARD JOHN J. McGUIRE East Pittsburgh, Pa.

COUNSELLORS
GATZ, COHEN, SEGAL
& KOERNER
Law & Finance Building
Pittsburgh, Pa. 15219
Phone: 261-1380

SAM R. KELLER Frick Building Pittsburgh, Pa. 15219 Phone: 281-2447

or

Peoples Union Bank Bldg. McKeesport, Pa. 15132 Phone: 678-0513 PRESIDENT JOHN J. GAROFOLO 113 Garofolo Drive Monroeville, Pa. 15146 Phone: 823-4113

County of Allegheny Lodge No. 91



Fraternal Order of Police

RECORDING SECRETARY Aldo Gaburri 845 Irwin Drive Pittsburgh, Pa. 15236 Phone: 881-5356



6-8-93 Assets - Fop Lodge 91

1. Commonwealth Trust Co. of Pitts.

2. Union National Bank of Pitts.

3. Iron and Blass Dollar Savings Bank

4. United Funds, INC.

#910.60

18,618.28

5,247,11

2,936.58

#27,710.17

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Apparent Let World 5-1000.

1st VICE PRESIDENT RICHARD FORD 49 Skyvue Drive Pittsburgh, Pa. 15234

2nd VICE PRESIDENT JOSEPH MAHONEY 419 Oak Street West Mifflin, Pa. 15122 Phone: 462-6428

BOARD OF DIRECTORS

CHARLES L. CASSIDY Chairman 1430 Grant Street North Braddock, Pa. 15104 Phone: 823-2358

PAUL C. CMAR Vice Chairman 147 Union Street Duquesne, Pa. 15110 Phone: 466-2750

WILLIAM CHOMAS Elizabeth Twp., Pa.

MIKE DAVIS County Police

ROBERT HARTSHORN Brentwood, Pa.

JOHN A. RYBAR McKeesport, Pa.